

PUBLIC DISCLOSURE COPY

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2017

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

A For the 2017 calendar year, or tax year beginning 07/01, 2017, and ending 06/30, 20 18

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION
 Doing business as CHANNEL ISLANDS YMCA
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
105 EAST CARRILLO STREET
 City or town, state or province, country, and ZIP or foreign postal code
SANTA BARBARA, CA 93101

D Employer identification number
95-1643379

E Telephone number
(805) 569-1103

F Name and address of principal officer: SALVADOR CISNEROS, PRESIDENT & CEO
SAME AS C ABOVE

G Gross receipts \$ 19,361,175

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status: 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527

J Website: ▶ WWW.CIYMCA.ORG

K Form of organization: Corporation Trust Association Other ▶

L Year of formation: 1887

M State of legal domicile: CA

Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>THE CHANNEL ISLANDS YMCA IS A CHARITABLE ORGANIZATION PROVIDING PROGRAMS BASED UPON CHRISTIAN PRINCIPLES TO MEN, WOMEN, AND (CONTINUED ON SCHEDULE O)</u>		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	<u>27</u>
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	<u>24</u>
	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	5	<u>1,271</u>
	6	Total number of volunteers (estimate if necessary)	6	<u>939</u>
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	<u>18,496</u>
b	Net unrelated business taxable income from Form 990-T, line 34	7b	<u>0</u>	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	<u>2,375,415</u>	<u>1,701,702</u>
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<u>16,012,579</u>	<u>16,635,391</u>
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<u>89,363</u>	<u>306,646</u>
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<u>151,018</u>	<u>337,877</u>
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		<u>780</u>
	14	Benefits paid to or for members (Part IX, column (A), line 4)		<u>0</u>
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	<u>11,366,032</u>	<u>11,815,077</u>
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	<u>0</u>	<u>0</u>
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>707,699</u>		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	<u>7,092,604</u>	<u>6,911,090</u>
18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	<u>18,458,636</u>	<u>18,726,947</u>	
19	Revenue less expenses. Subtract line 18 from line 12	<u>169,739</u>	<u>254,669</u>	
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	<u>31,902,089</u>	<u>32,099,156</u>
	22	Net assets or fund balances. Subtract line 21 from line 20	<u>5,547,511</u>	<u>5,366,307</u>
		<u>26,354,578</u>	<u>26,732,849</u>	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer _____ Date _____

Type or print name and title SALVADOR CISNEROS, PRESIDENT & CEO

Paid Preparer Use Only

Print/Type preparer's name _____ Preparer's signature _____ Date _____ Check if self-employed PTIN _____

Firm's name ▶ _____ Firm's EIN ▶ _____

Firm's address ▶ _____ Phone no. _____

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III Yes No

1 Briefly describe the organization's mission:

THE CHANNEL ISLANDS YMCA IS A CHARITABLE ORGANIZATION PROVIDING PROGRAMS BASED UPON CHRISTIAN PRINCIPLES TO MEN, WOMEN, AND CHILDREN OF ALL AGES, RACES RELIGIOUS BELIEFS AND ECONOMIC STATUS, TO DEVELOP AND ENRICH THE SPIRIT, MIND, AND BODY.

(CONTINUED ON SCHEDULE O)

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 8,502,800 including grants of \$) (Revenue \$ 11,399,770)

HEALTHY LIVING: IMPROVING HEALTH AND WELL-BEING IN SANTA BARBARA AND VENTURA COUNTIES, THE CHANNEL ISLANDS YMCA IS A LEADING VOICE ON HEALTH AND WELL-BEING. WITH A MISSION CENTERED ON BALANCE, THE Y BRINGS FAMILIES CLOSER TOGETHER, ENCOURAGES GOOD HEALTH AND FOSTERS CONNECTIONS THROUGH FITNESS, SPORTS, FUN AND SHARED INTERESTS. AS A RESULT, THOUSANDS OF YOUTH, ADULTS AND FAMILIES ARE RECEIVING THE SUPPORT, GUIDANCE AND RESOURCES NEEDED TO ACHIEVE GREATER HEALTH AND WELL BEING IN SPIRIT, MIND AND BODY.

HEALTH, WELL-BEING & FITNESS - RESOURCES AND GUIDANCE TO MAINTAIN OR IMPROVE PHYSICAL ACTIVITY, HEALTH AND WELLNESS. THE CHANNEL ISLANDS YMCA INCLUDES THE CAMARILLO FAMILY YMCA, VENTURA FAMILY YMCA, MONTECITO FAMILY YMCA, SANTA BARBARA FAMILY YMCA, LOMPOC FAMILY YMCA AND THE STUART C. GILDRED FAMILY YMCA IN SANTA YNEZ. FIVE OF THESE FACILITIES INCLUDE LAP POOLS AND ALL INCLUDE EXERCISE

(CONTINUED ON SCHEDULE O)

4b (Code:) (Expenses \$ 6,463,352 including grants of \$ 780) (Revenue \$ 4,676,796)

YOUTH DEVELOPMENT; NURTURING THE POTENTIAL OF EVERY CHILD AND TEEN.

WE BELIEVE THAT ALL KIDS DESERVE THE OPPORTUNITY TO DISCOVER WHO THEY ARE AND WHAT THEY CAN ACHIEVE. THE Y IS GUIDED BY FOUR CORE VALUES: CARING, HONESTY, RESPECT AND RESPONSIBILITY. THROUGH THE Y, OUR YOUTH ARE CULTIVATING THE VALUES, SKILLS AND RELATIONSHIPS THAT LEAD TO POSITIVE BEHAVIORS, BETTER HEALTH AND EDUCATIONAL ACHIEVEMENT.

CHILD CARE - SAFE, NURTURING ENVIRONMENT FOR CHILDREN TO LEARN, GROW AND DEVELOP SOCIAL SKILLS. AS ONE OF THE LARGEST PROVIDERS OF AFFORDABLE CHILD CARE AND DAY CAMPS IN SANTA BARBARA AND VENTURA COUNTIES, THE CHANNEL ISLANDS YMCA OFFERS HIGH-QUALITY CHILD CARE TO WORKING FAMILIES REGARDLESS OF INCOME LEVEL. IN MANY INSTANCES, THE Y MAKES IT POSSIBLE FOR THE PARENTS OF YOUNG CHILDREN TO

(CONTINUED ON SCHEDULE O)

4c (Code:) (Expenses \$ 1,027,745 including grants of \$) (Revenue \$ 558,825)

SOCIAL RESPONSIBILITY: GIVING BACK AND PROVIDING SUPPORT TO OUR NEIGHBORS.

THE CHANNEL ISLANDS YMCA HAS BEEN LISTENING AND RESPONDING TO OUR COMMUNITIES' MOST CRITICAL SOCIAL NEEDS FOR OVER 130 YEARS. WHETHER DEVELOPING SKILLS OR EMOTIONAL WELL-BEING THROUGH EDUCATION AND TRAINING, WELCOMING AND CONNECTING DIVERSE DEMOGRAPHIC POPULATIONS, OR PREVENTING CHRONIC DISEASE AND BUILDING HEALTHIER COMMUNITIES, THE Y FOSTERS THE CARE AND RESPECT ALL PEOPLE NEED AND DESERVE. THROUGH THE CHANNEL ISLANDS YMCA, VOLUNTEERS, DONORS, LEADERS AND PARTNERS ARE EMPOWERING PEOPLE OF ALL AGES TO BE HEALTHY, CONFIDENT, CONNECTED AND SECURE.

SOCIAL SERVICES - TRAINING, RESOURCES AND SUPPORT TO EMPOWER OUR NEIGHBORS TO MAKE CHANGE, BRIDGE GAPS AND OVERCOME OBSTACLES. YOUTH AND FAMILY SERVICES YMCA, OUR SOCIAL SERVICES BRANCH,

(CONTINUED ON SCHEDULE O)

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **15,993,897**

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12 a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14 a Did the organization maintain an office, employees, or agents outside of the United States?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules *(continued)*

	Yes	No
20 a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		✓
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		✓
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		✓
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	✓	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		✓
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		✓
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		✓
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		✓
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		✓
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		✓
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		✓
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	✓	
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		✓
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		✓
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		✓
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		✓
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		✓
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		✓
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		✓
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		✓
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		✓
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Table with columns for question number, question text, and Yes/No checkboxes. Includes sub-questions 1a-1c, 2a-2b, 3a-3b, 4a-4b, 5a-5c, 6a-6b, 7a-7g, 8, 9a-9b, 10a-10b, 11a-11b, 12a-12b, 13a-13c, and 14a-14b.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 27 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
b	Enter the number of voting members included in line 1a, above, who are independent 1b 24		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		✓
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		✓
6	Did the organization have members or stockholders?		✓
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		✓
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	✓	
b	Each committee with authority to act on behalf of the governing body?	✓	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		✓

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	✓	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	✓	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	✓	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	✓	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	✓	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	✓	
13	Did the organization have a written whistleblower policy?	✓	
14	Did the organization have a written document retention and destruction policy?	✓	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	✓	
b	Other officers or key employees of the organization	✓	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		✓
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► CA
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: ►
 CINDY HALSTEAD, CFO, 105 EAST CARRILLO STREET, SANTA BARBARA, CA 93101, (805) 569-1103, FAX: (805) 682-0619

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ROBERT COLES BOARD CHAIR	4.0	✓		✓			0	0	0	
(2) GAIL ANIKOUCHINE VICE-CHAIR	2.0	✓		✓			0	0	0	
(3) DANIEL WATKINS SECRETARY	2.0	✓		✓			0	0	0	
(4) MARCUS KOCMUR TREASURER	2.0	✓		✓			0	0	0	
(5) SALLY IRVING PAST CHAIR	2.0	✓		✓			0	0	0	
(6) JAMES ARMSTRONG BOARD MEMBER	2.0	✓					0	0	0	
(7) RIC RUFFINELLI BOARD MEMBER	2.0	✓					0	0	0	
(8) GEORGE ARMSTRONG BOARD MEMBER	2.0	✓					0	0	0	
(9) DAMON BRINK BOARD MEMBER	2.0	✓					0	0	0	
(10) DANIELLE BRINKMAN BOARD MEMBER	2.0	✓					0	0	0	
(11) JOHN BUCCOLA BOARD MEMBER	2.0	✓					0	0	0	
(12) BARRETT CORDERO BOARD MEMBER	2.0	✓					0	0	0	
(13) RAFAEL GONZALEZ BOARD MEMBER	2.0	✓					0	0	0	
(14) BRIAN GOUGH BOARD MEMBER	2.0	✓					0	0	0	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) ANDREW GRANT BOARD MEMBER	2.0	✓					0	0	0	
(16) DAXTER GULJE BOARD MEMBER	2.0	✓					0	0	0	
(17) MORGAN JONES BOARD MEMBER	2.0	✓					0	0	0	
(18) KENNETH KAHN BOARD MEMBER	2.0	✓					0	0	0	
(19) GEORGE LEIS BOARD MEMBER	2.0	✓					0	0	0	
(20) JAYLON LETENDRE BOARD MEMBER	2.0	✓					0	0	0	
(21) JOCELYN MONTANARO BOARD MEMBER	2.0	✓					0	0	0	
(22) ROBERT SAPERSTEIN BOARD MEMBER	2.0	✓					0	0	0	
(23) JOSEPH SULLIVAN BOARD MEMBER	2.0	✓					0	0	0	
(24) LUCY THOMS-HARRINGTON BOARD MEMBER	2.0	✓					0	0	0	
(25) (SEE STATEMENT)										
1b Sub-total							0	0	0	
c Total from continuation sheets to Part VII, Section A							772,593	0	94,849	
d Total (add lines 1b and 1c)							772,593	0	94,849	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **7**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		✓
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	✓	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		✓

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a 0					
	b	Membership dues	1b 0					
	c	Fundraising events	1c 37,200					
	d	Related organizations	1d 0					
	e	Government grants (contributions)	1e 0					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 1,664,502					
	g	Noncash contributions included in lines 1a-1f: \$	20,382					
	h	Total. Add lines 1a-1f ▶		1,701,702				
Program Service Revenue				Business Code				
	2a	MEMBERSHIP REVENUE	813410	10,374,089	10,374,089			
	b	CHILDCARE REVENUE -- SCHOOL AGE	813410	2,108,389	2,108,389			
	c	DAY CAMP REVENUE	813410	1,080,860	1,080,860			
	d	CHILDCARE REVENUE -- INFANT/TODDLER/PRESCHOOL	813410	636,855	636,855			
	e	RESIDENT CAMP REVENUE	813410	244,358	244,358			
	f	All other program service revenue .	813410	2,190,840	2,190,840	0	0	
g	Total. Add lines 2a-2f ▶		16,635,391					
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts) ▶		94,229	0	0	94,229	
	4	Income from investment of tax-exempt bond proceeds ▶		0	0	0	0	
	5	Royalties ▶		0	0	0	0	
	6a	Gross rents	(i) Real					
			(ii) Personal	137,380				
				118,884				
	b	Less: rental expenses						
	c	Rental income or (loss)	0	18,496				
	d	Net rental income or (loss) ▶		18,496		18,496		
	7a	Gross amount from sales of assets other than inventory	(i) Securities	372,638				
			(ii) Other	13,900				
				172,338	1,783			
	b	Less: cost or other basis and sales expenses						
	c	Gain or (loss)	200,300	12,117				
	d	Net gain or (loss) ▶		212,417			212,417	
	8a	Gross income from fundraising events (not including \$ 37,200 of contributions reported on line 1c). See Part IV, line 18 a		158,944				
	b	Less: direct expenses b		77,093				
c	Net income or (loss) from fundraising events . ▶		81,851			81,851		
9a	Gross income from gaming activities. See Part IV, line 19 a		8,673					
b	Less: direct expenses b		790					
c	Net income or (loss) from gaming activities . . ▶		7,883			7,883		
10a	Gross sales of inventory, less returns and allowances a		13,112					
			8,671					
			4,441			4,441		
b	Less: cost of goods sold b							
c	Net income or (loss) from sales of inventory . . ▶							
Miscellaneous Revenue			Business Code					
11a	MISCELLANEOUS	713940	225,206				225,206	
b								
c								
d	All other revenue		0	0	0	0		
e	Total. Add lines 11a-11d ▶		225,206					
12	Total revenue. See instructions. ▶		18,981,616	16,635,391	18,496	626,027		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	0	0		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	0	0		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	780	780		
4 Benefits paid to or for members	0	0		
5 Compensation of current officers, directors, trustees, and key employees	583,584	0	583,584	0
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7 Other salaries and wages	8,861,177	7,954,592	564,216	342,369
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	363,367	307,410	46,527	9,430
9 Other employee benefits	802,248	626,020	131,054	45,174
10 Payroll taxes	1,204,701	1,024,290	136,395	44,016
11 Fees for services (non-employees):				
a Management	0	0	0	0
b Legal	10,601	0	10,601	0
c Accounting	25,580	0	25,580	0
d Lobbying	0	0	0	0
e Professional fundraising services. See Part IV, line 17	0			0
f Investment management fees	0	0	0	0
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	0	0	0	0
12 Advertising and promotion	305,459	252,330	0	53,129
13 Office expenses	521,691	459,171	17,491	45,029
14 Information technology	183,792	99,363	57,704	26,725
15 Royalties	0	0	0	0
16 Occupancy	2,157,113	2,104,788	45,120	7,205
17 Travel	299,496	255,535	27,698	16,263
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0	0	0
19 Conferences, conventions, and meetings	129,284	73,206	36,664	19,414
20 Interest	90,668	0	90,668	0
21 Payments to affiliates	236,414	219,739	1,594	15,081
22 Depreciation, depletion, and amortization	1,275,991	1,198,468	69,324	8,199
23 Insurance	153,823	147,559	6,180	84
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a EQUIPMENT	546,744	496,314	24,693	25,737
b PROGRAM COSTS	333,559	333,548	0	11
c PROCESSING FEES	327,270	291,457	9,593	26,220
d OTHER CONTRACTED SERVICES	177,271	54,257	117,759	5,255
e All other expenses	136,334	95,070	22,906	18,358
25 Total functional expenses. Add lines 1 through 24e	18,726,947	15,993,897	2,025,351	707,699
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash—non-interest-bearing	6,220	1	6,220
	2 Savings and temporary cash investments	2,443,945	2	2,551,650
	3 Pledges and grants receivable, net	263,992	3	329,668
	4 Accounts receivable, net	126,640	4	262,154
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	0
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L	0	6	0
	7 Notes and loans receivable, net	0	7	0
	8 Inventories for sale or use	0	8	0
	9 Prepaid expenses and deferred charges	334,109	9	271,523
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 42,531,965		
	b Less: accumulated depreciation	10b 19,360,058	24,075,243	10c 23,171,907
	11 Investments—publicly traded securities	4,328,598	11	5,090,752
	12 Investments—other securities. See Part IV, line 11	0	12	0
	13 Investments—program-related. See Part IV, line 11	0	13	0
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	323,342	15	415,282
16 Total assets. Add lines 1 through 15 (must equal line 34)	31,902,089	16	32,099,156	
Liabilities	17 Accounts payable and accrued expenses	1,452,070	17	1,335,175
	18 Grants payable	0	18	0
	19 Deferred revenue	840,599	19	866,188
	20 Tax-exempt bond liabilities	0	20	0
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	0	21	0
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	0	22	0
	23 Secured mortgages and notes payable to unrelated third parties	3,254,842	23	3,164,944
	24 Unsecured notes and loans payable to unrelated third parties	0	24	0
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	0	25	0
	26 Total liabilities. Add lines 17 through 25	5,547,511	26	5,366,307
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	22,209,719	27	22,272,623
	28 Temporarily restricted net assets	2,026,970	28	2,332,337
	29 Permanently restricted net assets	2,117,889	29	2,127,889
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	26,354,578	33	26,732,849
34 Total liabilities and net assets/fund balances	31,902,089	34	32,099,156	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	18,981,616
2	Total expenses (must equal Part IX, column (A), line 25)	2	18,726,947
3	Revenue less expenses. Subtract line 2 from line 1	3	254,669
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	26,354,578
5	Net unrealized gains (losses) on investments	5	123,602
6	Donated services and use of facilities	6	0
7	Investment expenses	7	0
8	Prior period adjustments	8	0
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	26,732,849

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . . . If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		✓
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	✓	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	✓	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		✓
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (Check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(25) TOM HETER ----- BOARD MEMBER	2.0 -----	<input checked="" type="checkbox"/>						0	0	0
(26) STEVEN WEINTRAUB ----- BOARD MEMBER	2.0 -----	<input checked="" type="checkbox"/>						0	0	0
(27) ROBERT WILLIAMS ----- BOARD MEMBER	2.0 -----	<input checked="" type="checkbox"/>						0	0	0
(28) SALVADOR CISNEROS ----- PRESIDENT & CEO	40.0 -----			<input checked="" type="checkbox"/>				226,129	0	24,854
(29) MARGO BYRNE ----- CHIEF OPERATIONS OFFICER	40.0 -----			<input checked="" type="checkbox"/>				154,994	0	18,385
(30) CINDY HALSTEAD ----- CHIEF FINANCIAL OFFICER	40.0 -----			<input checked="" type="checkbox"/>				130,770	0	17,226
(31) CRAIG PRENTICE ----- EXECUTIVE DIRECTOR	40.0 -----					<input checked="" type="checkbox"/>		135,686	0	17,619
(32) AMY BAILEY JUREWICZ ----- EXECUTIVE DIRECTOR	40.0 -----					<input checked="" type="checkbox"/>		125,014	0	16,765

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives: (1) more than 33¹/₃% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33¹/₃% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2016 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test—2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 33 1/3% support test—2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10%-facts-and-circumstances test—2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	12,043,162	12,203,677	12,663,982	13,452,228	13,317,023	63,680,072
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	4,391,678	4,634,547	5,023,283	5,052,791	5,114,245	24,216,544
3 Gross receipts from activities that are not an unrelated trade or business under section 513						0
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
5 The value of services or facilities furnished by a governmental unit to the organization without charge						0
6 Total. Add lines 1 through 5	16,434,840	16,838,224	17,687,265	18,505,019	18,431,268	87,896,616
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	36,078	51,884	51,655	56,259	52,265	248,141
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	0	0	0	0	0	0
c Add lines 7a and 7b	36,078	51,884	51,655	56,259	52,265	248,141
8 Public support. (Subtract line 7c from line 6.)						87,648,475

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9 Amounts from line 6	16,434,840	16,838,224	17,687,265	18,505,019	18,431,268	87,896,616
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	205,832	55,478	67,075	76,947	94,229	499,561
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						0
c Add lines 10a and 10b	205,832	55,478	67,075	76,947	94,229	499,561
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on		191	48,187	(38,032)	18,496	28,842
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	42,501	62,695	40,176	72,025	225,206	442,603
13 Total support. (Add lines 9, 10c, 11, and 12.)	16,683,173	16,956,588	17,842,703	18,615,959	18,769,199	88,867,622
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

15 Public support percentage for 2017 (line 8, column (f) divided by line 13, column (f))	15	98.63 %
16 Public support percentage from 2016 Schedule A, Part III, line 15	16	98.79 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2017 (line 10c, column (f) divided by line 13, column (f))	17	0.56 %
18 Investment income percentage from 2016 Schedule A, Part III, line 17	18	0.61 %
19a 33 1/3% support tests—2017. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization	<input checked="" type="checkbox"/>	
b 33 1/3% support tests—2016. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions	<input type="checkbox"/>	

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
3b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
3c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
4b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
4c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
5b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
5c	Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
9b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
9c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
10b	Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a	
b A family member of a person described in (a) above?	11b	
c A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>	1	
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>	2	
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>	3	

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).			
2 Activities Test. Answer (a) and (b) below.		Yes	No
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	2a		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>	2b		
3 Parent of Supported Organizations. Answer (a) and (b) below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4).	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).			

Schedule A (Form 990 or 990-EZ) 2017

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2017 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1 Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required—explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2017			
a			
b From 2013			
c From 2014			
d From 2015			
e From 2016			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2017 distributable amount			
i Carryover from 2012 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2017 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2017 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2018. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2013			
b Excess from 2014			
c Excess from 2015			
d Excess from 2016			
e Excess from 2017			

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Return Reference - Identifier	Explanation
SCHEDULE A, PART III, LINE 12 - OTHER INCOME:	OTHER INCOME

Return Reference - Identifier	Explanation						
SCHEDULE A, PART III, LINE 12 - OTHER INCOME	Other Income Type	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	(1)OTHER INCOME	42,501	62,695	40,176	72,025	225,206	442,603

Schedule of Contributors

2017

▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**
 ▶ **Go to www.irs.gov/Form990 for the latest information.**

Name of the organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Organization type (check one):

Filers of:

Section:

- Form 990 or 990-EZ 501(c)(3) (enter number) organization
- 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
- 527 political organization
- Form 990-PF 501(c)(3) exempt private foundation
- 4947(a)(1) nonexempt charitable trust treated as a private foundation
- 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/₃% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	----- ----- -----	\$ ----- 125,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	----- ----- -----	\$ ----- 75,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	----- ----- -----	\$ ----- 75,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	----- ----- -----	\$ ----- 65,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5	----- ----- -----	\$ ----- 65,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6	----- ----- -----	\$ ----- 46,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	----- ----- -----	\$ ----- 40,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8	----- ----- -----	\$ ----- 38,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
9	----- ----- -----	\$ ----- 35,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
10	----- ----- -----	\$ ----- 27,688	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
11	----- ----- -----	\$ ----- 27,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
12	----- ----- -----	\$ ----- 26,697	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
13	----- ----- -----	\$ ----- 20,800	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
14	----- ----- -----	\$ ----- 20,382	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
15	----- ----- -----	\$ ----- 20,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
16	----- ----- -----	\$ ----- 20,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
17	----- ----- -----	\$ ----- 20,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
18	----- ----- -----	\$ ----- 20,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
19	----- ----- -----	\$ ----- 20,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
20	----- ----- -----	\$ ----- 17,400	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
21	----- ----- -----	\$ ----- 15,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
22	----- ----- -----	\$ ----- 13,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
23	----- ----- -----	\$ ----- 12,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
24	----- ----- -----	\$ ----- 11,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
25	----- ----- -----	\$ 10,250	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
26	----- ----- -----	\$ 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
27	----- ----- -----	\$ 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
28	----- ----- -----	\$ 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
29	----- ----- -----	\$ 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
30	----- ----- -----	\$ 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
31	----- ----- -----	\$ ----- 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
32	----- ----- -----	\$ ----- 10,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
33	----- ----- -----	\$ ----- 9,628	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
34	----- ----- -----	\$ ----- 9,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
35	----- ----- -----	\$ ----- 8,095	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
36	----- ----- -----	\$ ----- 7,570	Person <input type="checkbox"/> Payroll <input checked="" type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
37	----- ----- -----	\$ ----- 7,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
38	----- ----- -----	\$ ----- 7,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
39	----- ----- -----	\$ ----- 7,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
40	----- ----- -----	\$ ----- 6,872	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
41	----- ----- -----	\$ ----- 6,750	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
42	----- ----- -----	\$ ----- 6,277	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
43	----- ----- -----	\$ ----- 6,259	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
44	----- ----- -----	\$ ----- 6,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
45	----- ----- -----	\$ ----- 6,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
46	----- ----- -----	\$ ----- 6,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
47	----- ----- -----	\$ ----- 5,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
48	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
49	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
50	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
51	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
52	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
53	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
54	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
55	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
56	----- ----- -----	\$ ----- 5,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
-----	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
-----	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
-----	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
-----	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part II **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
14	132 SHARES OF MTB ----- ----- -----	\$ -----	08/17/2017 -----
-----	----- ----- -----	\$ -----	-----
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
-----	----- ----- -----	\$ -----	-----
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
-----	----- ----- -----	\$ -----	-----
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
-----	----- ----- -----	\$ -----	-----
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
-----	----- ----- -----	\$ -----	-----

Name of organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part III *Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor.* Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once. See instructions.) ▶ \$ _____
 Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee
----- ----- -----	----- ----- -----

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee
----- ----- -----	----- ----- -----

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee
----- ----- -----	----- ----- -----

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee
----- ----- -----	----- ----- -----

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization: CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION
Employer identification number: 95-1643379

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Total number at end of year, 2 Aggregate value of contributions to (during year), 3 Aggregate value of grants from (during year), 4 Aggregate value at end of year, 5 Did the organization inform all donors... Yes No, 6 Did the organization inform all grantees... Yes No

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 2 columns: Description, Held at the End of the Tax Year. Rows include: 1 Purpose(s) of conservation easements, 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution... 2a Total number of conservation easements, 2b Total acreage restricted by conservation easements, 2c Number of conservation easements on a certified historic structure, 2d Number of conservation easements included in (c) acquired after 7/25/06, 3 Number of conservation easements modified, transferred, released, extinguished, or terminated, 4 Number of states where property subject to conservation easement is located, 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No, 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year, 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$, 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No, 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 2 columns: Description, Amount. Rows include: 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 \$, (ii) Assets included in Form 990, Part X \$, 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1 \$, b Assets included in Form 990, Part X \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange programs
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? **Yes** **No**

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	5,344,604	3,863,777	3,808,564	3,595,997	2,947,087
b Contributions	135,000	950,000	96,972	160,000	162,437
c Net investment earnings, gains, and losses	418,065	546,553	554	95,421	524,067
d Grants or scholarships	0		0	0	0
e Other expenditures for facilities and programs	14,143	15,726	42,313	42,854	37,594
f Administrative expenses				0	0
g End of year balance	5,883,526	5,344,604	3,863,777	3,808,564	3,595,997

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment ▶ 31.37 %
- b** Permanent endowment ▶ 29.01 %
- c** Temporarily restricted endowment ▶ 39.63 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
(i) unrelated organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(ii) related organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	<input type="checkbox"/>	<input type="checkbox"/>

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	7,027,608		7,027,608
b Buildings		28,039,601	14,216,196	13,823,405
c Leasehold improvements		4,432,956	2,618,500	1,814,456
d Equipment		3,031,800	2,525,362	506,438
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				23,171,907

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ►	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►	0	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	19,232,773
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a 123,602		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d 127,555		
e	Add lines 2a through 2d		2e	251,157
3	Subtract line 2e from line 1		3	18,981,616
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b 0		
c	Add lines 4a and 4b		4c	0
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)		5	18,981,616

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	18,854,502
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d 127,555		
e	Add lines 2a through 2d		2e	127,555
3	Subtract line 2e from line 1		3	18,726,947
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b 0		
c	Add lines 4a and 4b		4c	0
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	18,726,947

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

[SEE STATEMENT](#)

Part XIII

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference - Identifier	Explanation	
SCHEDULE D, PART XI, LINE 2(D) - OTHER REVENUES IN AUDITED FINANCIAL STATEMENTS NOT IN FORM 990	(a) Description	
	(b) Amount	
	TENANT EXPENSES	118,884
SCHEDULE D, PART XII, LINE 2(D) - OTHER EXPENSES IN AUDITED FINANCIAL STATEMENTS NOT IN FORM 990	COST OF SALES	8,671
	(a) Description	
	(b) Amount	
TENANT EXPENSES	118,884	
COST OF SALES	8,671	

Part XIII

Supplemental Information. Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference - Identifier	Explanation
<p>SCHEDULE D, PART V, LINE 4 - INTENDED USES OF ENDOWMENT FUNDS</p>	<p>THE YMCA HAS A POLICY OF APPROPRIATING FOR EXPENDITURE EACH YEAR AN AMOUNT NOT TO EXCEED 5% OF THE AVERAGE PAST TWELVE QUARTERLY ASSET MARKET VALUE BALANCES AS OF DECEMBER 31. IN ESTABLISHING THIS POLICY, THE YMCA CONSIDERED THE LONG-TERM EXPECTED RETURN ON ITS ENDOWMENT. ACCORDINGLY, OVER THE LONG-TERM, THE YMCA EXPECTS THE CURRENT SPENDING POLICY TO ALLOW ITS ENDOWMENT TO GROW AT AN AVERAGE OF 2% ANNUALLY. THIS IS CONSISTENT WITH THE YMCA'S OBJECTIVE TO MAINTAIN THE PURCHASING POWER OF THE ENDOWMENT ASSETS HELD IN PERPETUITY FOR A SPECIFIED TERM AS WELL AS TO PROVIDE ADDITIONAL REAL GROWTH THROUGH NEW GIFTS AND INVESTMENT RETURN.</p>
<p>SCHEDULE D, PART X, LINE 2 - FIN 48 (ASC 740) FOOTNOTE</p>	<p>THE YMCA EVALUATES UNCERTAIN TAX POSITIONS, WHEREBY THE EFFECT OF THE UNCERTAINTY WOULD BE RECORDED IF THE OUTCOME WAS CONSIDERED PROBABLE AND REASONABLY ESTIMABLE. AS OF JUNE 30, 2018, THE YMCA HAD NO UNCERTAIN TAX POSITIONS REQUIRING ACCRUAL.</p> <p>THE YMCA FILES TAX RETURNS IN CALIFORNIA AND U.S. FEDERAL JURISDICTIONS. THE YMCA IS NO LONGER SUBJECT TO U.S. FEDERAL AND STATE TAX EXAMINATIONS BY TAX AUTHORITIES FOR YEARS BEFORE 2014.</p>

**SCHEDULE G
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest instructions.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization

CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION

Employer identification number

95-1643379

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a** Mail solicitations
 - b** Internet and email solicitations
 - c** Phone solicitations
 - d** In-person solicitations
 - e** Solicitation of non-government grants
 - f** Solicitation of government grants
 - g** Special fundraising events
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? **Yes** **No**
- b** If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

	(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
			Yes	No			
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
Total							

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

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Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		REACHING FOR STARS DINNER (event type)	GOLF TOURNAMENTS (event type)	5 (total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts	75,425	80,058	40,661	196,144
	2 Less: Contributions	10,320	24,880	2,000	37,200
	3 Gross income (line 1 minus line 2)	65,105	55,178	38,661	158,944
Direct Expenses	4 Cash prizes	0	0	0	0
	5 Noncash prizes	0	0	0	0
	6 Rent/facility costs	12,112	14,432	7,226	33,770
	7 Food and beverages	0	11,212	11,289	22,501
	8 Entertainment	0	0	0	0
	9 Other direct expenses	7,553	2,971	10,298	20,822
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				77,093
11 Net income summary. Subtract line 10 from line 3, column (d) ▶				81,851	

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		Revenue	1 Gross revenue		
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶				

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

- 11 Does the organization conduct gaming activities with nonmembers? Yes No
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? Yes No

13 Indicate the percentage of gaming activity conducted in:

a The organization's facility	13a	%
b An outside facility	13b	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$

c If "Yes," enter name and address of the third party:

Name ▶

Address ▶

16 Gaming manager information:

Name ▶

Gaming manager compensation ▶ \$

Description of services provided ▶

- Director/officer Employee Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

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**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION

Employer identification number

95-1643379

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (such as, maid, chauffeur, chef)		
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. <input checked="" type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations <input type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?	4a	✓
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	✓
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	✓
If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.		
Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?	5a	✓
b Any related organization?	5b	✓
If "Yes" on line 5a or 5b, describe in Part III.		
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?	6a	✓
b Any related organization?	6b	✓
If "Yes" on line 6a or 6b, describe in Part III.		
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III	7	✓
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	✓
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1	SALVADOR CISNEROS	(i) 226,129	0	0	18,090	6,764	250,983	0
	PRESIDENT & CEO	(ii) 0	0	0	0	0	0	0
2	MARGO BYRNE	(i) 149,577	5,417	0	12,400	5,985	173,379	0
	CHIEF OPERATIONS OFFICER	(ii) 0	0	0	0	0	0	0
3	CRAIG PRENTICE	(i) 135,686	0	0	10,855	6,764	153,305	0
	EXECUTIVE DIRECTOR	(ii) 0	0	0	0	0	0	0
4		(i)						
		(ii)						
5		(i)						
		(ii)						
6		(i)						
		(ii)						
7		(i)						
		(ii)						
8		(i)						
		(ii)						
9		(i)						
		(ii)						
10		(i)						
		(ii)						
11		(i)						
		(ii)						
12		(i)						
		(ii)						
13		(i)						
		(ii)						
14		(i)						
		(ii)						
15		(i)						
		(ii)						
16		(i)						
		(ii)						

**SCHEDULE L
(Form 990 or 990-EZ)**

Transactions With Interested Persons

OMB No. 1545-0047

2017

Open To Public Inspection

Department of the Treasury
Internal Revenue Service

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.**
▶ **Attach to Form 990 or Form 990-EZ.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Name of the organization

CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION

Employer identification number

95-1643379

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958. ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
			(1)									
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												
Total ▶						\$						

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

Part IV**Business Transactions Involving Interested Persons** (continued)

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) GEORGE LEIS	BOARD MEMBER		GEORGE LEIS IS THE PRESIDENT OF MONTECITO BANK AND TRUST . THE ORGANIZATION HAS TWO BANK ACCOUNTS WITH MONTECITO BANK AND TRUST		✓
(2) MARCUS KOCMUR	BOARD MEMBER	\$9,908	MARCUS KOCMUR IS A PARTNER OF BUYNAC, FAUVER, ARCHBALD & SPRAY. THE ORGANIZATION USES THIS LAW FIRM FOR VARIOUS LEGAL MATTERS.		✓
(3) RAFAEL GONZALES	BOARD MEMBER	\$1,684	RAFAEL GONZALES IS AN ATTORNEY WITH MULLEN & HENZEL, LLP. THE ORGANIZATION USES THIS LAW FIRM FOR CERTAIN LEGAL MATTERS.		✓

**SCHEDULE O
(Form 990 or 990-EZ)**

Department of Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

- ▶ Attach to Form 990 or 990-EZ.
- ▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the Organization
CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION

Employer Identification Number
95-1643379

Return Reference - Identifier	Explanation
FORM 990, PART I, LINE 1 - BRIEF MISSION	<p>CHILDREN OF ALL AGES, RACES, RELIGIOUS BELIEFS AND ECONOMIC STATUS, TO DEVELOP AND ENRICH THE SPIRIT, MIND, AND BODY.</p> <p>THE Y IS A DIVERSE ORGANIZATION OF MEN, WOMEN AND CHILDREN JOINED TOGETHER BY A SHARED COMMITMENT OF NURTURING THE POTENTIAL OF KIDS, PROMOTING HEALTHY LIVING AND FOSTERING A SENSE OF SOCIAL RESPONSIBILITY. WE BELIEVE THAT LASTING PERSONAL AND SOCIAL CHANGE CAN ONLY COME ABOUT WHEN WE ALL WORK TOGETHER TO INVEST IN OUR KIDS, OUR HEALTH AND OUR NEIGHBORS. THAT'S WHY, AT THE Y, STRENGTHENING COMMUNITY IS OUR CAUSE. EVERY DAY WE WORK SIDE-BY-SIDE WITH OUR NEIGHBORS TO MAKE SURE THAT EVERYONE, REGARDLESS OF AGE, INCOME OR BACKGROUND, HAS THE OPPORTUNITY TO LEARN, GROW AND THRIVE.</p>
FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION	<p>OUR MOVEMENT STRENGTHENS COMMUNITY THROUGH YOUTH DEVELOPMENT, HEALTHY LIVING AND SOCIAL RESPONSIBILITY. WE HELP PEOPLE DEVELOP THE SKILLS AND RELATIONSHIPS THEY NEED TO BE HEALTHY, CONFIDENT AND CONNECTED TO OTHERS. KIDS DISCOVER WHO THEY ARE AND WHAT THEY CAN ACHIEVE. ADULTS LEARN MORE, DO MORE AND LEAD HEALTHIER LIVES.</p>
FORM 990, PART III, LINE 4A - PROGRAM SERVICE DESCRIPTION	<p>EQUIPMENT AND MULTI-USE SPACES TO PROVIDE WELLNESS CLASSES AVAILABLE TO PEOPLE OF ALL AGES. THE YMCA ALSO PROVIDES FREE HEALTH FAIRS/SCREENINGS, EXERCISE ACTIVITIES AND NUTRITION ADVICE FOR MEMBERS AND NONMEMBERS ALIKE. DURING THE YEAR, OVER 48,906 PEOPLE WERE MEMBERS OF OUR ASSOCIATION.</p> <p>A FEW YEARS AGO WE LAUNCHED THE LIVESTRONG PROGRAM AT THE YMCA. DURING THE YEAR 112 CANCER SURVIVORS PARTICIPATED IN THE PROGRAM TO GAIN BACK THEIR STRENGTH, MEET OTHER SURVIVORS AND FIND THE MINDSET TO LIVE LIFE TO ITS FULLEST.</p> <p>OTHER PROGRAMS FOCUS ON: FAMILY TIME- BRINGING FAMILIES TOGETHER TO HAVE FUN AND GROW TOGETHER. SPORTS & RECREATION- HEALTHY LIFESTYLE ACTIVITIES THAT BRING TOGETHER PEOPLE WITH SHARED ATHLETIC AND RECREATIONAL INTERESTS. GROUP INTEREST- SOCIAL NETWORKS AND ACTIVITIES THAT BRING TOGETHER PEOPLE THAT SHARE COMMON PASSIONS AND PERSONAL INTERESTS.</p>
FORM 990, PART III, LINE 4B - PROGRAM SERVICE DESCRIPTION	<p>REMAIN GAINFULLY EMPLOYED KNOWING THEIR CHILDREN ARE THRIVING IN A SAFE AND SUPPORTING ENVIRONMENT. DURING THE YEAR 1,304 CHILDREN WERE ENROLLED IN AFTERSCHOOL CARE.</p> <p>SUMMER AND SLEEP AWAY CAMPS - AN EXCITING, SAFE COMMUNITY FOR YOUNG PEOPLE TO EXPLORE, BUILD SELF-ESTEEM, DEVELOP INTERPERSONAL SKILLS AND MAKE LASTING FRIENDSHIPS AND MEMORIES. Y CAMPING EXPERIENCES HAVE BEEN ENRICHING THE LIVES OF CHILDREN FOR MORE THAN 100 YEARS. CAMPS ARE EFFECTIVE IN HELPING CHILDREN DEVELOP A SET OF VALUES THAT WILL SERVE THEM FOR A LIFETIME. Y SLEEP AWAY CAMPS USE ACTIVITIES LIKE HIKING, SWIMMING AND CRAFT ACTIVITIES TO HELP CHILDREN DEVELOP AN APPRECIATION OF NATURE, POSITIVE VALUES AND GOOD GROUP SKILLS WHILE HAVING FUN. Y CAMPS PROVIDED EXPOSURE TO NEW EXPERIENCES THAT HELP THE CAMPER GROW IN SPIRIT, MIND AND BODY. OUR GOAL IS TO HAVE EACH CAMPER RETURN FROM CAMP WITH A HIGHER SENSE OF SELF-ESTEEM, NEW FRIENDS, A GREATER APPRECIATION OF THE OUTDOORS, A RESPECT FOR DIVERSITY, A SENSE OF COMMUNITY AND RESPONSIBILITY AND A LEARNING OF HOW TO WORK WITH OTHERS. DURING THE YEAR, 332 YOUTH ATTENDED SLEEP AWAY CAMPS.</p> <p>EDUCATION & LEADERSHIP- KNOWLEDGE, CHARACTER DEVELOPMENT, GUIDANCE AND ENCOURAGEMENT TO HELP YOUTH DEVELOP AND REALIZE THEIR POTENTIAL. FOR OVER 130 YEARS, THE CHANNEL ISLANDS YMCA HAS PROVIDED PROGRAMS THAT REACH OUT TO THE COMMUNITY. SOME OF THESE PROGRAMS INCLUDE ADVENTURE GUIDES (RENAMED FROM Y-INDIAN GUIDES), DANCES, YMCA YOUTH AND GOVERNMENT AND OTHER LEADERSHIP PROGRAMS. DURING THE YEAR 66 TEENS PARTICIPATED IN OUR YOUTH AND GOVERNMENT PROGRAMS.</p> <p>SWIM, SPORTS & PLAY - POSITIVE, FUN ACTIVITIES THAT BUILD ATHLETIC, SOCIAL AND INTERPERSONAL SKILLS. SWIMMING IS AN ESSENTIAL SKILL IN OUR COASTAL COMMUNITIES. FOR GENERATIONS, PARTICIPANTS OF ALL AGES HAVE LEARNED WATER SAFETY SKILLS WHILE DISCOVERING FUN, WELLNESS, AND SELF-CONFIDENCE IN A Y POOL. OUR SWIM STAFF ARE EXPERTLY TRAINED TO HELP SWIMMERS, FROM THE MOST TIMID TO THE MOST ADVANCED, PROGRESS EVEN FURTHER IN THEIR ABILITIES AND CONFIDENCE LEVELS. THIS YEAR, 518 3RD GRADERS LEARNED LIFESAVING SWIMMING AND WATER SAFETY SKILLS FOR FREE THROUGH COLLABORATIONS BETWEEN SCHOOLS AND THE Y.</p>

Return Reference - Identifier	Explanation
FORM 990, PART III, LINE 4C - PROGRAM SERVICE DESCRIPTION	<p>ENCOMPASSES PROGRAMS DEDICATED TO SERVING AT-RISK YOUTH AND FAMILIES. NOAH'S ANCHORAGE YOUTH CRISIS SHELTER (NOAH'S) PROVIDES SERVICES TO RUNAWAY AND AT-RISK YOUTH, AGES TEN TO SEVENTEEN. DURING THE YEAR, WE RECEIVED OVER 378 CRISIS CALLS ON OUR 24-HOUR HOTLINE. STREET OUTREACH SERVICES (SOS) ASSISTS YOUTH LIVING ON THE STREETS OF OUR COMMUNITY WITH BASIC NEEDS FROM FOOD TO SOCKS, SLEEPING BAGS AND TOOTHBRUSHES. THROUGH THIS PROGRAM YOUTH RECEIVE HEALTH CARE EDUCATION, REFERRALS, COUNSELING AND CASE MANAGEMENT. DURING THE YEAR 225 AT-RISK YOUTH WERE SERVED AT THE SHELTER. THE ST. GEORGE FAMILY YOUTH CENTER, IN ISLA VISTA, SERVES HUNDREDS OF YOUTH, PROVIDING BILINGUAL AFTER-SCHOOL HOMEWORK ASSISTANCE AND MENTORING. THE CENTER PROVIDES A VARIETY OF AFTER-SCHOOL PROGRAMS AS WELL AS FIELDTRIPS AND OTHER ENRICHMENT OPPORTUNITIES. THE CENTER ALSO SERVES AS AN ADVOCATE FOR PARENTS OF TEENS, ASSISTING THEM DURING MEETINGS WITH SCHOOL ADMINISTRATORS AND DURING COURT APPEARANCES WITH THEIR CHILDREN. 713 STUDENTS PARTICIPATED AT THE YOUTH CENTER DURING THE YEAR. THE ST. GEORGE FAMILY YOUTH CENTER IS ABOUT HELPING KIDS TO ACHIEVE, FAMILIES TO BECOME STRONGER, AND THE COMMUNITY TO THRIVE.</p> <p>MY HOME AT ARTISAN COURT PROVIDES A PLACE WHERE FORMER FOSTER YOUTH AGES 18-21 CAN FIND A HOME AND BUILD A PATH TO INDEPENDENCE. THIS SUPPORTIVE TRANSITIONAL HOUSING PROGRAM IS THE RESULT OF A COLLABORATION WITH THE SANTA BARBARA HOUSING AUTHORITY. RESEARCH TELLS US THAT 65% OF YOUNG PEOPLE LEAVING FOSTER CARE DON'T HAVE A PLACE TO LIVE AND 40% WILL BE ON PUBLIC ASSISTANCE OR INCARCERATED WITHIN FOUR YEARS. AT MY HOME, YOUNG PEOPLE WHO WERE FACING HOMELESSNESS ARE NOT SIMPLY HOUSED, THEY RECEIVE THE SUPPORT THEY NEED TO MATURE INTO SELF-SUFFICIENT ADULTS. OUR ON-SITE STAFF AND VOLUNTEERS PROVIDE CASE MANAGEMENT, EDUCATION ADVOCACY, WORK READINESS TRAINING, LIFE SKILLS CLASSES AND COUNSELING. DURING THE YEAR 33 AT-RISK YOUTH WERE OFFERED SPACES AT MY HOME.</p> <p>VOLUNTEERISM & GIVING - DURING THE YEAR VOLUNTEERS DONATED 21,874 HOURS VALUED AT \$636,315 TO HELP MOVE PEOPLE AND COMMUNITIES FORWARD, DELIVERING THE BENEFITS OF GOOD HEALTH, STRONG CONNECTIONS, GREATER SELF-CONFIDENCE AND A SENSE OF SECURITY TO ALL WHO SEEK IT. VOLUNTARY CONTRIBUTIONS THAT FUND, LEAD AND SUPPORT THE Y'S CRITICAL WORK. THE Y IS ACCESSIBLE TO ALL PEOPLE. FINANCIAL ASSISTANCE IS OFFERED TO INDIVIDUALS AND FAMILIES WHO CANNOT AFFORD A MEMBERSHIP. THE CHANNEL ISLANDS YMCA PROVIDED ALMOST \$1.2 MILLION DOLLARS IN FINANCIAL ASSISTANCE TO CHILDREN, FAMILIES AND INDIVIDUALS FOR MEMBERSHIPS AND PROGRAMS SUCH AS: CHILDCARE, CAMP, SPORTS AND AFTER-SCHOOL PROGRAMS.</p> <p>ADVOCACY - COLLABORATIONS WITH POLICY MAKERS, COMMUNITY LEADERS AND PRIVATE AND PUBLIC ORGANIZATIONS TO DEVELOP YOUTH, PREVENT CHRONIC DISEASE, BUILD HEALTHIER COMMUNITIES AND ENCOURAGE SOCIAL RESPONSIBILITY.</p>
FORM 990, PART VI, LINE 1A - DELEGATE BROAD AUTHORITY TO A COMMITTEE	THE EXECUTIVE COMMITTEE CONSISTS OF THE BOARD CHAIR, VICE-CHAIR, SECRETARY, TREASURER, PAST CHAIR AND UP TO 2 MEMBERS AT LARGE, SO LONG AS EACH PERSON IS ALSO A DIRECTOR. EXCEPT AS ITS POWERS MAY BE OTHERWISE LIMITED BY THE BOARD OF DIRECTORS, THE EXECUTIVE COMMITTEE SHALL HAVE, AND MAY EXERCISE, THE AUTHORITY TO CONDUCT THE BUSINESS AND AFFAIRS OF THE CHANNEL ISLANDS YMCA.
FORM 990, PART VI, LINE 11B - REVIEW OF FORM 990 BY GOVERNING BODY	THE AUDIT COMMITTEE AND FINANCE COMMITTEE MEMBERS ARE ASSIGNED THE RESPONSIBILITY OF REVIEWING THE IRS 990. AFTER REVIEW BY THE COMMITTEE MEMBERS, ANY NECESSARY CHANGES ARE MADE AND THE IRS 990 IS SENT OUT TO THE BOARD OF DIRECTORS FOR THEIR REVIEW. THE FORM IS THEN FILED WITH THE IRS AND A COPY IS INCLUDED ON THE ORGANIZATION'S WEBSITE.
FORM 990, PART VI, LINE 12C - CONFLICT OF INTEREST POLICY	THE ORGANIZATION MONITORS AND ENFORCES COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY BY DISTRIBUTING THE POLICY AND REQUESTING THE COMPLETION OF THE CONFLICT OF INTEREST QUESTIONNAIRE. THIS PROCESS IS PERFORMED ANNUALLY AND ADDRESSED AT A BOARD OF DIRECTORS MEETING. QUESTIONNAIRES ARE SENT TO THE BOARD OF DIRECTORS, BOARD OF MANAGERS AND KEY STAFF. RECEIPT OF THE QUESTIONNAIRES IS MONITORED BY THE CFO WHO ENSURES THAT THE FORMS ARE COMPLETED AND RETURNED. ANY POTENTIAL CONFLICT OF INTEREST ISSUES ARE SUBMITTED TO THE GOVERNANCE COMMITTEE FOR REVIEW, DISCUSSION, POSSIBLE ACTION AND OR DISCLOSURE IN THE AUDITED FINANCIAL STATEMENTS AND IRS 990.
FORM 990, PART VI, LINE 15A - PROCESS TO ESTABLISH COMPENSATION OF TOP MANAGEMENT OFFICIAL	THE PRESIDENT/CEO RECEIVES AN ANNUAL FORMAL PERFORMANCE EVALUATION BY THE EXECUTIVE COMPENSATION COMMITTEE AND THE BOARD OF DIRECTORS IN EXECUTIVE SESSION. THE REVIEW INCORPORATES VARIOUS INDEPENDENT NATIONALLY RECOGNIZED COMPENSATION STUDIES OF COMPARABLE NONPROFIT PRESIDENT/CEO COMPENSATION. BASED ON THESE STUDIES, THE COMPENSATION COMMITTEE REVIEWS AND DEEMS REASONABLE THE COMPENSATION OF THE PRESIDENT/CEO. THE ANNUAL COMPENSATION AMOUNT IS REPORTED TO AND APPROVED BY THE BOARD OF DIRECTORS.
FORM 990, PART VI, LINE 15B - PROCESS TO ESTABLISH COMPENSATION OF OTHER EMPLOYEES	<p>ALL OFFICERS AND KEY STAFF, OTHER THAN THE CEO, RECEIVE ANNUAL PERFORMANCE REVIEWS BY THE PRESIDENT/CEO. COMPENSATION IS DETERMINED BY SALARY GUIDELINES ESTABLISHED BY THE DIRECTOR OF HUMAN RESOURCES AND REVIEWED BY THE EXECUTIVE COMPENSATION COMMITTEE. THE SALARY GUIDELINES ALSO INCORPORATE NATIONALLY RECOGNIZED COMPENSATION STUDIES FOR SIMILAR NONPROFIT POSITIONS.</p> <p>THE EXECUTIVE COMPENSATION COMMITTEE REVIEWS AND REPORTS THE ANNUAL COMPENSATION OF THE CFO TO THE BOARD OF DIRECTORS. THE BOARD OF DIRECTORS ALSO APPROVES THE CFO'S COMPENSATION.</p>
FORM 990, PART VI, LINE 19 - REQUIRED DOCUMENTS AVAILABLE TO THE PUBLIC	ALL DOCUMENTS ARE AVAILABLE UPON REQUEST DURING REGULAR BUSINESS HOURS AT THE ORGANIZATION'S HEADQUARTERS AND YMCA BRANCHES. THE AUDITED FINANCIAL STATEMENTS AND IRS 990 ARE AVAILABLE ON THE ORGANIZATION'S AND GUIDESTAR'S WEBSITES.

Return Reference - Identifier	Explanation
FORM 990, PART XII, LINE 2C - RESPONSIBILITY FOR AUDIT OVERSIGHT	THE CHANNEL ISLANDS YMCA COMPLIES WITH THE CALIFORNIA NONPROFIT INTEGRITY ACT OF 2004 WHICH REQUIRES THE ESTABLISHMENT AND MAINTENANCE OF AN AUDIT COMMITTEE FOR ANY CHARITY WITH GROSS REVENUES OF \$2 MILLION OR MORE. THE ORGANIZATION'S AUDIT COMMITTEE HAS THE RESPONSIBILITY OF HIRING THE AUDITORS, OVERSEEING THE AUDIT, REVIEWING THE AUDITED FINANCIAL STATEMENTS, AND RECOMMENDING THE APPROVAL OF THE AUDITED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS. THE AUDIT COMMITTEE CURRENTLY INCLUDES FIVE MEMBERS WITH EXPERIENCE IN ACCOUNTING, FINANCE, REAL ESTATE, EDUCATION AND INVESTING.

Exempt Organization Declaration and Signature for Electronic Filing

For calendar year 2017, or tax year beginning 07/01, 2017, and ending 06/30, 20 18

2017

Department of the Treasury
Internal Revenue Service

For use with Forms 990, 990-EZ, 990-PF, 1120-POL, and 8868

Name of exempt organization CHANNEL ISLANDS YOUNG MEN'S CHRISTIAN ASSOCIATION	Employer identification number 95-1643379
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Part I Type of Return and Return Information (Whole Dollars Only)

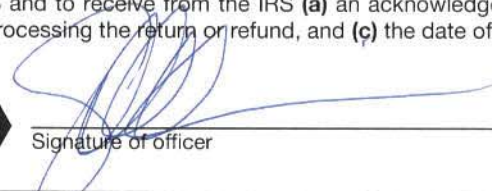
Check the box for the type of return being filed with Form 8453-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a below and the amount on that line of the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). If you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

1a Form 990 check here <input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	18,981,616
2a Form 990-EZ check here <input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	2b	
3a Form 1120-POL check here <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b	
4a Form 990-PF check here <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5a Form 8868 check here <input type="checkbox"/>	b Balance due (Form 8868, line 3c)	5b	

Part II Declaration of Officer


- 6 I authorize the U.S. Treasury and its designated Financial Agent to initiate an Automated Clearing House (ACH) electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment.
- If a copy of this return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I certify that I executed the electronic disclosure consent contained within this return allowing disclosure by the IRS of this Form 990/990-EZ/990-PF (as specifically identified in Part I above) to the selected state agency(ies).

Under penalties of perjury, I declare that I am an officer of the above named organization and that I have examined a copy of the organization's 2017 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund.

Sign Here		<u>6/15/19</u>	PRESIDENT & CEO
	Signature of officer	Date	

Part III Declaration of Electronic Return Originator (ERO) and Paid Preparer (see instructions)

I declare that I have reviewed the above organization's return and that the entries on Form 8453-EO are complete and correct to the best of my knowledge. If I am only a collector, I am not responsible for reviewing the return and only declare that this form accurately reflects the data on the return. The organization officer will have signed this form before I submit the return. I will give the officer a copy of all forms and information to be filed with the IRS, and have followed all other requirements in Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns. If I am also the Paid Preparer, under penalties of perjury I declare that I have examined the above organization's return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. This Paid Preparer declaration is based on all information of which I have any knowledge.

ERO's Use Only	ERO's signature 	Date	Check if also paid preparer <input type="checkbox"/>	Check if self-employed <input type="checkbox"/>	ERO's SSN or PTIN
	Firm's name (or yours if self-employed), address, and ZIP code				EIN
					Phone no.

Under penalties of perjury, I declare that I have examined the above return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer is based on all information of which the preparer has any knowledge.

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check if self-employed <input type="checkbox"/>	PTIN
	Firm's name				Firm's EIN
	Firm's address				Phone no.

**CHANNEL ISLANDS
YOUNG MEN'S CHRISTIAN
ASSOCIATION
(YMCA)**

FINANCIAL STATEMENTS

JUNE 30, 2018 and 2017

CHANNEL ISLANDS YMCA

June 30, 2018 and 2017

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Channel Islands Young Men's Christian Association
Santa Barbara, California

We have audited the accompanying financial statements of the Channel Islands Young Men's Christian Association (YMCA), (a California nonprofit corporation), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Channel Islands YMCA as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 29, 2018 on our consideration of Channel Islands YMCA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Channel Islands YMCA's internal control over financial reporting and compliance.

Walpole & Co., LLP

Goleta, California
November 29, 2018

CHANNEL ISLANDS YMCA
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2018

ASSETS	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2018
Current Assets				
Cash and cash equivalents	\$ 1,416,533	\$ 348,563	\$ -	\$ 1,765,096
Grants and contracts receivable	136,105	-	-	136,105
Accounts receivable	262,154	-	-	262,154
Promises to give	-	193,563	-	193,563
Prepaid and other assets	271,523	-	-	271,523
Total Current Assets	<u>2,086,315</u>	<u>542,126</u>	<u>-</u>	<u>2,628,441</u>
Endowment Assets				
Cash	792,774	-	-	792,774
Investments	1,172,652	1,790,211	2,127,889	5,090,752
Total Endowment Assets	<u>1,965,426</u>	<u>1,790,211</u>	<u>2,127,889</u>	<u>5,883,526</u>
Property and equipment (net)	23,587,189	-	-	23,587,189
Total Assets	<u>\$ 27,638,930</u>	<u>\$ 2,332,337</u>	<u>\$ 2,127,889</u>	<u>\$ 32,099,156</u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$ 382,150	\$ -	\$ -	\$ 382,150
Accrued expenses	953,025	-	-	953,025
Unearned revenue	866,188	-	-	866,188
Current portion of notes payable	94,315	-	-	94,315
Total Current Liabilities	<u>2,295,678</u>	<u>-</u>	<u>-</u>	<u>2,295,678</u>
Notes payable, net of current portion	3,070,629	-	-	3,070,629
Total Liabilities	<u>5,366,307</u>	<u>-</u>	<u>-</u>	<u>5,366,307</u>
Net Assets				
Unrestricted	22,272,623	-	-	22,272,623
Temporarily restricted	-	2,332,337	-	2,332,337
Permanently restricted	-	-	2,127,889	2,127,889
Total Net Assets	<u>22,272,623</u>	<u>2,332,337</u>	<u>2,127,889</u>	<u>26,732,849</u>
Total Liabilities and Net Assets	<u>\$ 27,638,930</u>	<u>\$ 2,332,337</u>	<u>\$ 2,127,889</u>	<u>\$ 32,099,156</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2017

ASSETS	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2017
Current Assets				
Cash and cash equivalents	\$ 1,114,604	\$ 319,555	\$ -	\$ 1,434,159
Grants and contracts receivable	106,847	-	-	106,847
Accounts receivable	126,640	-	-	126,640
Promises to give	-	157,145	-	157,145
Prepaid and other assets	334,109	-	-	334,109
Total Current Assets	<u>1,682,200</u>	<u>476,700</u>	<u>-</u>	<u>2,158,900</u>
Endowment Assets				
Cash	1,016,006	-	-	1,016,006
Investments	660,439	1,550,270	2,117,889	4,328,598
Total Endowment Assets	<u>1,676,445</u>	<u>1,550,270</u>	<u>2,117,889</u>	<u>5,344,604</u>
Property and equipment (net)	24,398,585	-	-	24,398,585
Total Assets	<u>\$ 27,757,230</u>	<u>\$ 2,026,970</u>	<u>\$ 2,117,889</u>	<u>\$ 31,902,089</u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$ 491,465	\$ -	\$ -	\$ 491,465
Accrued expenses	960,605	-	-	960,605
Unearned revenue	840,599	-	-	840,599
Current portion of notes payable	89,892	-	-	89,892
Total Current Liabilities	<u>2,382,561</u>	<u>-</u>	<u>-</u>	<u>2,382,561</u>
Notes payable, net of current portion	3,164,950	-	-	3,164,950
Total Liabilities	<u>5,547,511</u>	<u>-</u>	<u>-</u>	<u>5,547,511</u>
Net Assets				
Unrestricted	22,209,719	-	-	22,209,719
Temporarily restricted	-	2,026,970	-	2,026,970
Permanently restricted	-	-	2,117,889	2,117,889
Total Net Assets	<u>22,209,719</u>	<u>2,026,970</u>	<u>2,117,889</u>	<u>26,354,578</u>
Total Liabilities and Net Assets	<u>\$ 27,757,230</u>	<u>\$ 2,026,970</u>	<u>\$ 2,117,889</u>	<u>\$ 31,902,089</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2018

	Unrestricted	Temporarily Restricted	Permanently Restricted	2018 Total
Public Support and Revenue				
Public Support				
Contributions - annual campaign	\$ 1,065,415	\$ -	\$ -	\$ 1,065,415
Contributions - other	125,000	464,087	10,000	599,087
Special events, net of direct costs of \$77,883	126,934	-	-	126,934
Total Public Support	<u>1,317,349</u>	<u>464,087</u>	<u>10,000</u>	<u>1,791,436</u>
Revenue				
Membership dues	10,219,987	-	-	10,219,987
Joining fees	154,102	-	-	154,102
Program fees	1,587,250	-	-	1,587,250
Day Camp	1,042,038	-	-	1,042,038
Sleep Away Camp	244,358	-	-	244,358
Childcare	2,228,275	-	-	2,228,275
Government funds:				
Childcare	516,969	-	-	516,969
Other programs	642,412	-	-	642,412
Merchandise sales and rentals	150,492	-	-	150,492
Investment income	40,445	53,784	-	94,229
Realized gain on investments	-	200,300	-	200,300
Unrealized gain on investments	123,602	-	-	123,602
Gain on disposal of property and equipment	12,117	-	-	12,117
Miscellaneous revenue	225,206	-	-	225,206
Total Revenue	<u>17,187,253</u>	<u>254,084</u>	<u>-</u>	<u>17,441,337</u>
Total Public Support and Revenue	18,504,602	718,171	10,000	19,232,773
Released from Restrictions	412,804	(412,804)	-	-
Net Public Support and Revenue	<u>18,917,406</u>	<u>305,367</u>	<u>10,000</u>	<u>19,232,773</u>
Expenses				
Program Services				
Youth Development	6,463,352	-	-	6,463,352
Healthy Living	8,511,471	-	-	8,511,471
Social Responsibility	1,027,745	-	-	1,027,745
Total Program Services	<u>16,002,568</u>	<u>-</u>	<u>-</u>	<u>16,002,568</u>
Supporting Services				
Management and general	2,144,235	-	-	2,144,235
Fundraising	707,699	-	-	707,699
Total Supporting Services	<u>2,851,934</u>	<u>-</u>	<u>-</u>	<u>2,851,934</u>
Total Expenses	<u>18,854,502</u>	<u>-</u>	<u>-</u>	<u>18,854,502</u>
Increase in Net Assets	62,904	305,367	10,000	378,271
Net Assets at Beginning of Year	<u>22,209,719</u>	<u>2,026,970</u>	<u>2,117,889</u>	<u>26,354,578</u>
Net Assets at End of Year	<u>\$ 22,272,623</u>	<u>\$ 2,332,337</u>	<u>\$ 2,127,889</u>	<u>\$ 26,732,849</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	2017 Total
Public Support and Revenue				
Public Support				
Contributions - annual campaign	\$ 956,961	\$ -	\$ -	\$ 956,961
Contributions - other	-	440,008	-	440,008
Bequests and legacies	200,000	740,000	10,000	950,000
Special events, net of direct costs of \$83,752	130,367	-	-	130,367
Total Public Support	<u>1,287,328</u>	<u>1,180,008</u>	<u>10,000</u>	<u>2,477,336</u>
Revenue				
Membership dues	9,745,684	-	-	9,745,684
Joining fees	194,038	-	-	194,038
Program fees	1,615,576	-	-	1,615,576
Day Camp	1,021,269	-	-	1,021,269
Sleep Away Camp	280,600	-	-	280,600
Childcare	2,112,280	-	-	2,112,280
Government funds:				
Childcare	373,274	-	-	373,274
Other programs	669,858	-	-	669,858
Merchandise sales and rentals	116,996	-	-	116,996
Investment income	7,491	69,456	-	76,947
Realized gain on investments	211	-	-	211
Unrealized loss on investments	469,395	-	-	469,395
Gain on disposal of property and equipment	12,205	-	-	12,205
Miscellaneous revenue	72,025	-	-	72,025
Total Revenue	<u>16,690,902</u>	<u>69,456</u>	<u>-</u>	<u>16,760,358</u>
Total Public Support and Revenue	17,978,230	1,249,464	10,000	19,237,694
Released from Restrictions	736,748	(736,748)	-	-
Net Public Support and Revenue	<u>18,714,978</u>	<u>512,716</u>	<u>10,000</u>	<u>19,237,694</u>
Expenses				
Program Services				
Youth Development	6,160,999	-	-	6,160,999
Healthy Living	8,521,546	-	-	8,521,546
Social Responsibility	1,051,764	-	-	1,051,764
Total Program Services	<u>15,734,309</u>	<u>-</u>	<u>-</u>	<u>15,734,309</u>
Supporting Services				
Management and general	2,145,425	-	-	2,145,425
Fundraising	718,826	-	-	718,826
Total Supporting Services	<u>2,864,251</u>	<u>-</u>	<u>-</u>	<u>2,864,251</u>
Total Expenses	<u>18,598,560</u>	<u>-</u>	<u>-</u>	<u>18,598,560</u>
Increase in Net Assets	116,418	512,716	10,000	639,134
Net Assets at Beginning of Year	<u>22,093,301</u>	<u>1,514,254</u>	<u>2,107,889</u>	<u>25,715,444</u>
Net Assets at End of Year	<u>\$ 22,209,719</u>	<u>\$ 2,026,970</u>	<u>\$ 2,117,889</u>	<u>\$ 26,354,578</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2018

	Program Services				Supporting Services		2018 Total
	Youth Development	Healthy Living	Social Responsibility	Total Program Services	Management and Fundraising		
					General	Fundraising	
Salaries	\$ 3,305,988	\$ 4,015,117	\$ 633,487	\$ 7,954,592	\$ 1,091,181	\$ 342,369	\$ 9,388,142
Employee benefits	430,244	384,063	119,123	933,430	234,200	54,604	1,222,234
Payroll taxes and workers comp insurance	424,646	516,902	82,742	1,024,290	136,395	44,016	1,204,701
Total Salaries and Related Expenses	4,160,878	4,916,082	835,352	9,912,312	1,461,776	440,989	11,815,077
Professional fees and contracted services	31,156	21,895	1,206	54,257	153,940	5,255	213,452
Supplies	262,295	112,764	32,919	407,978	11,871	42,045	461,894
Communications	26,853	30,677	9,940	67,470	23,280	3,014	93,764
Postage	9,264	10,691	120	20,075	5,620	2,695	28,390
Occupancy	608,840	1,460,792	35,156	2,104,788	63,481	7,205	2,175,474
Equipment	135,360	378,115	14,732	528,207	59,117	49,448	636,772
Program costs	321,727	9,261	2,560	333,548	-	11	333,559
Advertising	121,812	124,748	5,770	252,330	-	53,129	305,459
Travel and transportation	204,085	30,158	21,292	255,535	27,698	16,263	299,496
Conference	27,846	39,827	5,533	73,206	36,664	19,414	129,284
Financing costs	142,657	147,995	805	291,457	164,263	26,220	481,940
Other insurance	64,257	80,598	2,704	147,559	6,180	84	153,823
Miscellaneous	21,962	16,860	967	39,789	-	289	40,078
Awards	3,922	4,813	25	8,760	11,393	13,621	33,774
Other employee expenses	47,649	33,132	6,309	87,090	11,513	4,737	103,340
National support	59,221	160,484	34	219,739	1,594	15,081	236,414
Total Expenses before Depreciation Expense	6,249,784	7,578,892	975,424	14,804,100	2,038,390	699,500	17,541,990
Depreciation expense	213,568	932,579	52,321	1,198,468	105,845	8,199	1,312,512
Total Expenses - June 30, 2018	\$ 6,463,352	\$ 8,511,471	\$ 1,027,745	\$ 16,002,568	\$ 2,144,235	\$ 707,699	\$ 18,854,502

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2017

	Program Services				Supporting Services			2017 Total
	Youth Development	Healthy Living	Social Responsibility	Total Program Services	Management and General		Fundraising	
					General	Fundraising		
Salaries	\$ 3,119,187	\$ 3,930,285	\$ 635,598	\$ 7,685,070	\$ 1,060,028	\$ 340,154	\$ 9,085,252	
Employee benefits	395,711	352,123	127,447	875,281	218,376	52,537	1,146,194	
Payroll taxes and workers comp insurance	392,094	490,151	80,289	962,534	129,167	42,885	1,134,586	
Total Salaries and Related Expenses	3,906,992	4,772,559	843,334	9,522,885	1,407,571	435,576	11,366,032	
Professional fees and contracted services	29,908	36,758	3,248	69,914	165,359	24,781	260,054	
Supplies	207,864	123,520	31,178	362,562	14,701	43,156	420,419	
Communications	23,226	29,774	8,689	61,689	23,221	2,650	87,560	
Postage	12,628	13,974	58	26,660	3,986	4,469	35,115	
Occupancy	620,967	1,453,442	43,238	2,117,647	79,500	7,258	2,204,405	
Equipment	176,375	425,768	6,848	608,991	70,840	46,187	726,018	
Program costs	321,425	8,058	3,952	333,435	-	19	333,454	
Advertising	75,914	171,237	16,707	263,858	-	54,662	318,520	
Travel and transportation	211,206	37,283	18,990	267,479	27,247	15,857	310,583	
Conference	30,388	43,382	10,879	84,649	23,179	28,115	135,943	
Financing costs	130,746	135,848	750	267,344	178,305	23,906	469,555	
Other insurance	72,703	76,493	2,649	151,845	6,821	79	158,745	
Miscellaneous	22,782	16,269	849	39,900	1,721	524	42,145	
Awards	3,911	4,341	86	8,338	17,154	7,964	33,456	
Other employee expenses	42,392	36,764	6,615	85,771	10,925	4,870	101,566	
National support	59,151	161,445	259	220,855	2,938	10,447	234,240	
Total Expenses before Depreciation Expense	5,948,578	7,546,915	998,329	14,493,822	2,033,468	710,520	17,237,810	
Depreciation expense	212,421	974,631	53,435	1,240,487	111,957	8,306	1,360,750	
Total Expenses - June 30, 2017	\$ 6,160,999	\$ 8,521,546	\$ 1,051,764	\$ 15,734,309	\$ 2,145,425	\$ 718,826	\$ 18,598,560	

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

	2018	2017
Cash Flows from Operating Activities		
Increase (Decrease) in net assets	\$ 378,271	\$ 639,134
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation expense	1,312,512	1,360,750
Contributions for endowment	(135,000)	(950,000)
Change in unrealized gain	(123,602)	(469,395)
Realized gain	(200,300)	(211)
Gain on disposal of property and equipment	(12,117)	(12,205)
Changes in:		
Grants and contracts receivable	(29,258)	(5,942)
Accounts receivable	(135,514)	63,615
Promises to give	(36,418)	64,498
Prepaid expenses and other assets	62,586	(112,733)
Accounts payable	(109,315)	51,467
Accrued expenses	(7,580)	19,620
Unearned revenue	25,589	41,226
	989,854	689,824
Net cash provided by operating activities		
Cash Flows from Investing Activities		
Acquisition of property and equipment	(502,899)	(830,578)
Proceeds from sale of equipment	13,900	22,844
Purchase of investments	(810,890)	(502,357)
Proceeds from sale of investments	372,638	125,329
	(927,251)	(1,184,762)
Net cash used by investing activities		
Cash Flows from Financing Activities		
Proceeds from borrowing	-	200,000
Principal payments on borrowings	(89,898)	(285,686)
Contributions for endowment	135,000	950,000
	45,102	864,314
Net cash provided by financing activities		
Net Increase in Cash	107,705	369,376
Cash and Cash Equivalents at Beginning of the Year	2,450,165	2,080,789
Cash and Cash Equivalents at End of the Year	\$ 2,557,870	\$ 2,450,165
<u>Supplementary Information:</u>		
Cash paid for interest	\$ 154,670	\$ 160,827

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 1: ORGANIZATION

Channel Islands Young Men's Christian Association (the "YMCA") is a charitable organization which provides programs based upon Christian principles to men, women, and children of all ages, races, religious beliefs and economic status, in order to develop and enrich the spirit, mind, and body.

"Santa Barbara Young Men's Christian Association" was established in September 1899. Since its establishment it has started or absorbed operations of several YMCAs in neighboring cities and counties. In January 1981 it adopted the current name. The YMCA maintains its principal place of business at 105 E. Carrillo Street in Santa Barbara, California.

As a voluntary health and welfare organization qualifying under Internal Revenue Code Section 501(c)(3), the YMCA is generally exempt from federal and state income taxes. The YMCA is not considered a private foundation for income tax purposes.

The YMCA is governed by an elected board of directors and officers responsible for the development of policies. Management and staff conduct YMCA activities in accordance with board-established policy.

The YMCA is committed to strengthening communities in Santa Barbara and Ventura counties through programs focused on:

Youth Development - Nurturing the potential of every child and teen

These programs include youth sports, before and after school care, preschool, summer day camps, leadership development, civic engagement, swimming, recreation and off-premise overnight or week-long camping activities.

Healthy Living - Improving our communities' health and well-being

These programs promote family time, health, well-being, fitness, sports, recreation, spiritual development and group interests for adults and families.

Social Responsibility - Giving back and providing support to our neighbors

These programs include a youth shelter and teen center for at-risk youth.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements of the YMCA have been prepared on the accrual basis. The YMCA is comprised of facility branches located in Santa Barbara, Montecito, Ventura, Camarillo, Lompoc and Santa Ynez. These branches also operate childcare programs and day camps at school sites. In addition to the facility branches, the Youth and Family Services branch operates programs in Santa Barbara and Isla Vista. This branch primarily serves youth and young adults at a youth shelter, a teen center and as part of a supportive transitional housing program. All significant balances and transactions among the branches have been eliminated.

To ensure observance of limitations and restrictions placed on the use of resources available to the YMCA, the accounts of the YMCA are maintained in accordance with the principles of fund accounting. This accounting and reporting method classifies resources by their nature and purpose based on the presence or absence of donor-imposed restrictions into three classes of net assets:

Unrestricted Net Assets

Unrestricted net assets are those net assets which are received without donor restrictions or those net assets for which donor restrictions have been fulfilled. Also included are board designated net assets.

Temporarily Restricted Net Assets

Temporarily restricted net assets consist of contributions and other inflows of funds temporarily subject to donor-imposed restrictions. The restrictions are temporary in that they are expected to expire with the passage of time or be satisfied and removed by the actions of the YMCA that fulfill donor stipulations. Earnings on donor-restricted endowment funds that have not yet been appropriated are also classified as temporarily restricted net assets.

Permanently Restricted Net Assets

Permanently restricted net assets consist of contributions and other inflows of funds subject to donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by the actions of the YMCA.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the YMCA considers all highly-liquid investments with an initial maturity of twelve months or less to be cash equivalents.

The YMCA maintains several cash accounts to separately hold cash which may not be available for operating purposes as required by certain granting agencies and donors.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Promises to Give

Unconditional promises to give are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Property and Equipment

The Board adopted a capitalization policy of \$5,000 or more for the cost of land, buildings and equipment with a similar policy for the fair market value of donated assets, provided the asset had an expected life in excess of one year. Depreciation is provided over the estimated useful lives of the respective assets ranging from three to fifty years on the straight-line method. Leasehold improvements are being amortized over the shorter of the lease term or useful life.

Investments

Investments are recorded at fair market value. Changes in unrealized gains or losses are recorded as a change in the appropriate class of net assets.

Unearned Revenue

Revenues from membership dues are recognized over the terms of the memberships. Revenues from childcare fees are recognized over periods of childcare service provided. Revenues from program fees are recognized over the terms of the program. Amounts collected but unearned are reflected in the statement of financial position as unearned revenue.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted public support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, that is, when stipulated time restrictions end, or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Contributed Services

The YMCA pays for most services requiring specific expertise. However, a substantial number of volunteers have donated significant amounts of time to assist with the YMCA's program services and its fundraising campaigns (See Note 15).

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Advertising Costs

The YMCA charges the cost of advertising to expense when incurred.

Functional Expenses

Expenses for program services shown in the statement of functional expenses primarily consist of program expenses of branches. Management and general expenses are expenses of the Association Office, and fundraising expenses are incurred by all branches and the Association Office.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates used in preparing these financial statements include:

- Depreciable lives and estimated residual value of fixed assets
- Allocation of certain expenses by function
- Allowance for uncollectible contracts, grants and promises to give, and accounts receivable
- Fair value of donated land and buildings
- Promises to give discounted to net present value
- Fair value of financial instruments

It is at least reasonably possible that the significant estimates used will change within the next year.

Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation in the current-year financial statements.

NOTE 3: GRANTS AND CONTRACTS RECEIVABLE

Grants and contracts receivable are mainly from the governmental agencies and private foundations. The YMCA has provided an uncollectible allowance of an amount of \$8,394 and \$6,337 at June 30, 2018 and 2017, respectively. The remaining balance is expected to be fully collectible within one year from the year end.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 4: ACCOUNTS RECEIVABLE

The YMCA has provided an allowance for uncollectible accounts receivable in the amounts of \$10,796 and \$15,230 at June 30, 2018 and 2017, respectively, with the remaining balance of accounts receivable expected to be fully collectible within one year from the year end.

NOTE 5: PROMISES TO GIVE

While the YMCA conducts annual campaigns, many promises to give are the result of a capital campaign. Unconditional promises to give at June 30 are as follows:

	<u>2018</u>	<u>2017</u>
Receivable in less than one year	\$ 214,428	\$ 180,164
Less allowance for uncollectible promises	<u>(20,865)</u>	<u>(23,019)</u>
Total	<u>\$ 193,563</u>	<u>\$ 157,145</u>

Promises to give in the statement of financial position are composed of:

	<u>2018</u>	<u>2017</u>
Annual campaign – net	\$ 180,361	\$ 157,145
Other	<u>13,202</u>	<u>-</u>
Total	<u>\$ 193,563</u>	<u>\$ 157,145</u>

NOTE 6: CONDITIONAL PROMISES TO GIVE

The YMCA does not record conditional promises to give. The YMCA has been named as a charitable beneficiary in the wills of various donors. However, the donors have retained the right to change charitable beneficiaries; therefore, these intentions have not been recorded as an asset of the YMCA.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 7: INVESTMENTS

Investments at June 30, 2018, are recorded at market value based upon quoted market prices (fair value) and are summarized as follows:

	<u>Cost</u>	<u>Market Value</u>	<u>Unrealized Gain (Loss)</u>
Certificates of deposit	\$ 508,752	\$ 499,586	\$ (9,166)
Mutual funds	21,220	22,102	882
Domestic equities	2,354,880	3,504,291	1,149,411
International equities	<u>912,331</u>	<u>1,064,773</u>	<u>152,442</u>
Current year	\$ 3,797,183	\$ 5,090,752	\$ 1,293,569
Prior year	3,158,631	4,328,598	<u>1,169,967</u>
Change in unrealized gain on investments:			<u>\$ 123,602</u>

Investments at June 30, 2017, are recorded at market value based upon quoted market prices (fair value) and are summarized as follows:

	<u>Cost</u>	<u>Market Value</u>	<u>Unrealized Gain (Loss)</u>
Certificates of deposit	\$ 355,536	\$ 355,986	\$ 450
Mutual funds	21,113	20,856	(257)
Domestic equities	1,896,305	2,947,216	1,050,911
International equities	<u>885,677</u>	<u>1,004,540</u>	<u>118,863</u>
Current year	\$ 3,158,631	\$ 4,328,598	\$ 1,169,967
Prior year	2,781,392	3,481,964	<u>700,572</u>
Change in unrealized gain on investments:			<u>\$ 469,395</u>

The endowment fund investments include unrestricted, temporarily restricted, and permanently restricted investments. Unrestricted investments of the endowment fund consist of amounts that have been designated by the YMCA's board of directors. The earnings from the investments provide an income stream for restricted and unrestricted purposes. Investment return is summarized as follows for the years ended June 30:

	<u>2018</u>	<u>2017</u>
Interest and dividends	\$ 94,229	\$ 76,947
Change in unrealized gain	123,602	469,395
Realized gain	<u>200,300</u>	<u>211</u>
Total investment gain	<u>\$ 418,131</u>	<u>\$ 546,553</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 8: PROPERTY AND EQUIPMENT

The following is a summary of property and equipment as of June 30:

	<u>2018</u>	<u>2017</u>
Land	\$ 7,027,608	\$ 7,027,608
Land improvements	4,145,750	4,187,670
Buildings and improvements	28,326,807	28,081,826
Equipment and fixtures	2,921,149	2,869,001
Vehicles	110,651	110,651
Construction in progress	415,282	323,342
	<u>42,947,247</u>	<u>42,600,098</u>
Less accumulated depreciation	<u>(19,360,058)</u>	<u>(18,201,513)</u>
Total	<u>\$ 23,587,189</u>	<u>\$ 24,398,585</u>

NOTE 9: RELATED PARTY TRANSACTIONS

- During 2018, two bank accounts were held by a bank whose president is a board member of the YMCA.
- During 2017, some of the YMCA's bank accounts and mortgage debt were held by a bank whose senior officer is a board member of the YMCA.
- During 2018 and 2017, the YMCA was charged legal expenses of \$11,592 and \$11,745 by two local law firms for various matters. Partners of these two local law firms are also members of the YMCA's board of directors.

NOTE 10: CONTINGENCIES

The YMCA received a number of grants from various governmental agencies. These grants are subject to audit by the corresponding oversight agency as to allowable costs paid with governmental funds and as to the share of costs contributed by the YMCA. For 2018 and 2017, the YMCA could be liable for as much as the full amount of federal governmental funds expended up to approximately \$356,691 and \$407,997 if, under audit, the oversight agency were to determine that all costs charged to the project were disallowed. Management believes it is unlikely that the various agencies would disallow a significant portion of the costs.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 11: RETIREMENT PLAN

The YMCA has a 401(a) defined contribution retirement plan provided through the YMCA Retirement Fund. To be eligible, an employee must be age twenty-one or older and work 1,000 hours in each of two years. Once eligible, the employee is immediately vested and remains in the plan. Employees who transfer from another YMCA, where they participated in the Retirement Fund, will continue to participate without interruption. The YMCA contributed 8% of eligible employee wages to the Retirement Fund each month for 2018 and 2017, respectively. Retirement contribution expense was \$404,080 and \$387,213 for the years ended June 30, 2018 and 2017, respectively.

The YMCA also offers a 403(b) retirement savings plan to all employees, regardless of age or hours worked, which allows employees to invest on a pre-tax basis through payroll deductions.

NOTE 12: LONG-TERM DEBT

During 2014 the YMCA obtained two loans from a bank for the purchase of the Carrillo Street building which is now used as the Association's Headquarters. Both loans have an interest rate of 4.81%, are secured by real property, and are payable over a 25-year period with a maturity date of October 1, 2038. The balances at June 30, 2018 and 2017, for the first loan, which is secured by the Carrillo Street building, were \$1,827,393 and \$1,879,379, while the balances of the second loan, which is secured by the Camarillo facility, were \$1,337,551 and \$1,375,463, respectively. Aggregate maturities of long-term debt over the next five years and thereafter are as follows:

	<u>Amount</u>
2019	\$ 94,315
2020	98,950
2021	103,815
2022	108,922
2023	114,277
Thereafter	<u>2,644,665</u>
	<u>\$ 3,164,944</u>

During 2014 the YMCA obtained a \$1,250,000 revolving line of credit with a bank. The line of credit is secured by a 1st trust deed on the Santa Barbara branch real property and a UCC-1 filing on all business assets. The loan terms require monthly interest payments at a variable annual rate of the Wall Street Journal Prime rate plus .5%. There were no outstanding borrowings on this line of credit at years ended June 30, 2018 and 2017, respectively.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 12: LONG-TERM DEBT (Continued)

Total interest expense for loans payable for the years ended June 30, 2018 and 2017 was \$154,670 and \$160,827, respectively. The YMCA was in compliance with all applicable debt covenants as of June 30, 2018.

NOTE 13: DESIGNATIONS AND RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets:

Temporarily restricted net assets are available for the following purpose or period:

	<u>2018</u>	<u>2017</u>
Facility improvements	\$ 81,730	\$ 15,761
Subsequent years' activities	1,200,396	1,200,938
Unappropriated endowment earnings	<u>1,050,211</u>	<u>810,271</u>
Total	<u>\$ 2,332,337</u>	<u>\$ 2,026,970</u>

Permanently restricted net assets:

Permanently restricted net assets consist of investments in perpetuity, the income from which is expendable to support operations of the YMCA.

NOTE 14: SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Summary of cash and cash equivalents as of June 30:

	<u>2018</u>	<u>2017</u>
Unrestricted	\$ 1,416,533	\$ 1,114,604
Temporarily restricted	348,563	319,555
Unrestricted endowment	<u>792,774</u>	<u>1,016,813</u>
Total	<u>\$ 2,557,870</u>	<u>\$ 2,450,165</u>

Certain donor-restricted donations required separate bank accounts which are included above.

NOTE 15: CONTRIBUTED SERVICES

A substantial number of volunteers have donated significant amounts of their time performing services to the YMCA during fiscal years ended June 30, 2018 and 2017. For those years ended, the YMCA estimates that approximately 21,874 and 21,296 hours were contributed by policy, advisory, fundraising and program volunteers. Valued at the most recent Independent Sector volunteer rate for California, the YMCA received benefits estimated at \$636,315 and \$606,084, for 2018 and 2017, respectively. These estimated benefits are not recorded in the financial statements.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 16: FAIR VALUE MEASUREMENT

Fair values of assets have been measured in accordance with generally accepted accounting principles (GAAP), which establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; discounted cash flows; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value:

US Treasury bonds	Valued at the closing price reported in the active market in which the bond is traded.
Other bonds	Certain corporate bonds are valued at the closing price reported in the active market in which the bond is traded. Other corporate bonds are valued based on yields currently available on comparable securities of issuers with similar credit ratings.
Equities	Certain common stocks are valued at the closing price reported in the active market in which the individual securities are traded.
Certificates of Deposits	Valued at their cash value plus any accrued interest at the end of the reporting period.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 16: FAIR VALUE MEASUREMENT (Continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the YMCA believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. Gains and losses (realized and unrealized) are reported on the statement of activities and changes in net assets.

The following table sets forth by level within the fair value hierarchy the YMCA's assets at fair values as of June 30, 2018:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
Certificates of deposit	\$ 499,586	\$ -	\$ -	\$ 499,586
Mutual funds	22,102	-	-	22,102
Domestic equities	3,504,291	-	-	3,504,291
International equities	<u>1,064,773</u>	<u>-</u>	<u>-</u>	<u>1,064,773</u>
Total assets measured at fair value	<u>\$ 5,090,752</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,090,752</u>

The following table sets forth by level within the fair value hierarchy the YMCA's assets at fair values as of June 30, 2017:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
Certificates of deposit	\$ 355,986	\$ -	\$ -	\$ 355,986
Mutual funds	20,856	-	-	20,856
Domestic equities	2,947,216	-	-	2,947,216
International equities	<u>1,004,540</u>	<u>-</u>	<u>-</u>	<u>1,004,540</u>
Total assets measured at fair value	<u>\$ 4,328,598</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,328,598</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 16: FAIR VALUE MEASUREMENT (Continued)

There were no transfers between Levels 1, 2 and 3 of the fair value hierarchy during the years ended June 30, 2018 and 2017.

Fair Value of Financial Instruments – The fair value of the grants and pledges receivable, other receivables, prepaid expenses and other assets, accounts payable and accrued liabilities, and unearned revenue approximate carrying value because of the short-term nature of these items.

NOTE 17: OPERATING LEASES

The YMCA has entered into several long-term lease agreements for land and facilities, with leases expiring between June 2020 and May 2031, and total annual rents currently of \$67,116. Additionally, the YMCA also leases certain of its childcare facilities under month-to-month leases. Rent expense for all leases was \$220,634 and \$207,135 for the years ended June 30, 2018 and 2017, respectively.

The following is a schedule of future minimum rental payments on non-cancelable leases with remaining terms in excess of one year:

Years ending June 30:	
2019	\$ 67,116
2020	67,116
2021	42,636
2022	42,636
2023	42,636
Thereafter	<u>312,281</u>
Total	<u>\$ 574,421</u>

NOTE 18: ENDOWMENT FUNDS

The YMCA's endowment consists of individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including those designated by board of directors, are classified and reported based on the existence or absence of donor-imposed restrictions.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 18: ENDOWMENT FUNDS (Continued)

Interpretation of Relevant Law

The board of directors of the YMCA has interpreted the California adopted Universal Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift, as of the gift date, of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the YMCA classified as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the YMCA in a manner consistent with the standard for prudence prescribed by UPMIFA. In accordance with UPMIFA, the YMCA considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the YMCA and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the YMCA
7. The investment policies of the YMCA

Endowment net assets are composed of the following as of June 30, 2018:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted	\$ -	\$ 1,790,211	\$ 2,127,889	\$ 3,918,100
Board-designated	<u>1,965,426</u>	<u>-</u>	<u>-</u>	<u>1,965,426</u>
Total endowment funds	<u>\$ 1,965,426</u>	<u>\$ 1,790,211</u>	<u>\$ 2,127,889</u>	<u>\$ 5,883,526</u>

Endowment net assets are composed of the following as of June 30, 2017:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted	\$ -	\$ 1,550,270	\$ 2,117,889	\$ 3,668,159
Board-designated	<u>1,676,445</u>	<u>-</u>	<u>-</u>	<u>1,676,445</u>
Total endowment funds	<u>\$ 1,676,445</u>	<u>\$ 1,550,270</u>	<u>\$ 2,117,889</u>	<u>\$ 5,344,604</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 18: ENDOWMENT FUNDS (Continued)

Changes in endowment net assets for the year ended June 30, 2018 and 2017 are:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year 2017	\$ 999,348	\$ 756,540	\$ 2,107,889	\$ 3,863,777
Net investment return (investment income, realized and unrealized gains and losses)	477,097	69,456	-	546,553
Contributions	200,000	740,000	10,000	950,000
Appropriation of endowment assets for expenditure	-	(15,726)	-	(15,726)
Endowment net assets, end of year 2017 and beginning of year 2018	\$ 1,676,445	\$ 1,550,270	\$ 2,117,889	\$ 5,344,604
Net investment return (investment income, realized and unrealized gains and losses)	163,981	254,084	-	418,065
Contributions	125,000	-	10,000	135,000
Appropriation of endowment assets for expenditure	-	(14,143)	-	(14,143)
Endowment net assets, end of year 2018	<u>\$ 1,965,426</u>	<u>\$ 1,790,211</u>	<u>\$ 2,127,889</u>	<u>\$ 5,883,526</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 18: ENDOWMENT FUNDS (Continued)

Return Objectives and Risk Parameters

The YMCA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the YMCA must hold in perpetuity for donor-specified periods as well as board-designated funds. The endowment assets are invested in a manner that is intended to produce results that provide a reasonable balance between the quest for growth and the need to protect principal. The investment policy calls for a diverse portfolio utilizing various asset classes with a goal of reducing volatility and risk. The YMCA expects its endowment funds, over time, to provide an average rate of return of approximately 7% annually. Actual returns in any given year may vary from this amount.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The YMCA has a policy of appropriating for expenditure each year an amount not to exceed 5% of the average past twelve quarterly asset market value balances as of December 31. In establishing this policy, the YMCA considered the long-term expected return on its endowment. Accordingly, over the long-term, the YMCA expects the current spending policy to allow its endowment to grow at an average of 2% annually. This is consistent with the YMCA's objective to maintain the purchasing power of the endowment assets held in perpetuity for a specified term as well as to provide additional real growth through new gifts and investment return. During 2018 and 2017, \$14,143 and \$15,726 of appropriations for expenditures were made.

Endowment Funds with Deficiencies

From time to time, the fair value of the assets associated with individual donor-restricted funds may fall below the level that current law requires the YMCA to retain for a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, these deficiencies are reported as a reduction in unrestricted net assets. Such deficiencies may result from unfavorable market fluctuations. As of June 30, 2018 and 2017, the endowment fund had no deficiencies.

NOTE 19: CONCENTRATIONS OF RISK

The YMCA maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000 for each insured financial institution. At June 30, 2018 and 2017, the YMCA had uninsured cash balances of \$1,273,420 and \$1,463,607, respectively.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 19: CONCENTRATIONS OF RISK (Continued)

The YMCA's major source of revenue is from membership income for its physical education programs. Revenue generated from this source is approximately 54% of its operating revenue.

A significant portion of the YMCA's revenues and contracts and grants receivable consists of Federal, State of California and local government grants and contracts. These revenues and grants are earned by the YMCA based on its services to clients in Santa Barbara and Ventura Counties.

NOTE 20: INCOME TAXES

The YMCA is exempt from taxes on income under Internal Revenue Code section 501(c)(3) and California Revenue and Taxation Code 23701(d), therefore no amounts for income taxes are reflected in the accompanying financial statements. Management is not aware of any transactions that would affect the YMCA's tax-exempt status.

The YMCA evaluates uncertain tax positions, whereby the effect of the uncertainty would be recorded if the outcome was considered probable and reasonably estimable. As of June 30, 2018 and 2017, the YMCA had no uncertain tax positions requiring accrual.

The YMCA files tax returns in California and U.S. federal jurisdictions. The YMCA is no longer subject to U.S. federal and state tax examinations by tax authorities for years before 2014 and 2013, respectively.

NOTE 21: RENTAL INCOME

During 2015, the YMCA entered into an agreement with a local Company to lease a portion of the Association's headquarters. The lease period commenced on April 1, 2015 and expired on January 31, 2017. Base rent of \$9,435 was charged per month, with an additional \$280 per month charged for two parking spaces.

In April 2017, the YMCA entered into an agreement with a Commercial Real Estate Company to lease a portion of the Association's headquarters, including 6 parking spaces. The lease period commenced April 1, 2017 and expired on March 31, 2018. Base rent of \$10,755 was charged per month. At the end of the lease, the tenant had an option to extend the term of the lease for two additional twelve month periods with fixed rental adjustments. In August 2017, this tenant elected to extend the lease agreement for an additional 12 months, extending the lease to March 31, 2019. Beginning April 1, 2018, the base rent charged increased to \$11,078 per month.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 21: RENTAL INCOME (Continued)

The future minimum rental receipts due from the lessee is \$88,624 for the fiscal year ended June 30, 2019.

NOTE 22: SUBSEQUENT EVENTS

In preparing these financial statements, the YMCA has evaluated events and transactions for potential recognition or disclosure through November 29, 2018, the date the financial statements were available for issuance.

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Independent Auditor's Report on Internal Control over
Financial Reporting and on Compliance and Other Matters
Based on an Audit of Financial Statements Performed in Accordance
With *Government Auditing Standards*

To the Board of Directors of
Channel Islands Young Men's Christian Association:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Channel Islands Young Men's Christian Association (YMCA), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated November 29, 2018.

Internal Control over Financial Reporting

In planning and performing our audits of the financial statements, we considered the YMCA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The YMCA's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses

or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the YMCA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Walpole & Co., LLP

Goleta, California
November 29, 2018

**CHANNEL ISLANDS
YOUNG MEN'S CHRISTIAN
ASSOCIATION
(YMCA)**

FINANCIAL STATEMENTS

JUNE 30, 2018 and 2017

CHANNEL ISLANDS YMCA

June 30, 2018 and 2017

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Channel Islands Young Men's Christian Association
Santa Barbara, California

We have audited the accompanying financial statements of the Channel Islands Young Men's Christian Association (YMCA), (a California nonprofit corporation), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Channel Islands YMCA as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 29, 2018 on our consideration of Channel Islands YMCA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Channel Islands YMCA's internal control over financial reporting and compliance.

Walpole & Co., LLP

Goleta, California
November 29, 2018

CHANNEL ISLANDS YMCA
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2018

ASSETS	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2018
Current Assets				
Cash and cash equivalents	\$ 1,416,533	\$ 348,563	\$ -	\$ 1,765,096
Grants and contracts receivable	136,105	-	-	136,105
Accounts receivable	262,154	-	-	262,154
Promises to give	-	193,563	-	193,563
Prepaid and other assets	271,523	-	-	271,523
Total Current Assets	<u>2,086,315</u>	<u>542,126</u>	<u>-</u>	<u>2,628,441</u>
Endowment Assets				
Cash	792,774	-	-	792,774
Investments	1,172,652	1,790,211	2,127,889	5,090,752
Total Endowment Assets	<u>1,965,426</u>	<u>1,790,211</u>	<u>2,127,889</u>	<u>5,883,526</u>
Property and equipment (net)	23,587,189	-	-	23,587,189
Total Assets	<u>\$ 27,638,930</u>	<u>\$ 2,332,337</u>	<u>\$ 2,127,889</u>	<u>\$ 32,099,156</u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$ 382,150	\$ -	\$ -	\$ 382,150
Accrued expenses	953,025	-	-	953,025
Unearned revenue	866,188	-	-	866,188
Current portion of notes payable	94,315	-	-	94,315
Total Current Liabilities	<u>2,295,678</u>	<u>-</u>	<u>-</u>	<u>2,295,678</u>
Notes payable, net of current portion	3,070,629	-	-	3,070,629
Total Liabilities	<u>5,366,307</u>	<u>-</u>	<u>-</u>	<u>5,366,307</u>
Net Assets				
Unrestricted	22,272,623	-	-	22,272,623
Temporarily restricted	-	2,332,337	-	2,332,337
Permanently restricted	-	-	2,127,889	2,127,889
Total Net Assets	<u>22,272,623</u>	<u>2,332,337</u>	<u>2,127,889</u>	<u>26,732,849</u>
Total Liabilities and Net Assets	<u>\$ 27,638,930</u>	<u>\$ 2,332,337</u>	<u>\$ 2,127,889</u>	<u>\$ 32,099,156</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2017

ASSETS	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2017
Current Assets				
Cash and cash equivalents	\$ 1,114,604	\$ 319,555	\$ -	\$ 1,434,159
Grants and contracts receivable	106,847	-	-	106,847
Accounts receivable	126,640	-	-	126,640
Promises to give	-	157,145	-	157,145
Prepaid and other assets	334,109	-	-	334,109
Total Current Assets	<u>1,682,200</u>	<u>476,700</u>	<u>-</u>	<u>2,158,900</u>
Endowment Assets				
Cash	1,016,006	-	-	1,016,006
Investments	660,439	1,550,270	2,117,889	4,328,598
Total Endowment Assets	<u>1,676,445</u>	<u>1,550,270</u>	<u>2,117,889</u>	<u>5,344,604</u>
Property and equipment (net)	24,398,585	-	-	24,398,585
Total Assets	<u>\$ 27,757,230</u>	<u>\$ 2,026,970</u>	<u>\$ 2,117,889</u>	<u>\$ 31,902,089</u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$ 491,465	\$ -	\$ -	\$ 491,465
Accrued expenses	960,605	-	-	960,605
Unearned revenue	840,599	-	-	840,599
Current portion of notes payable	89,892	-	-	89,892
Total Current Liabilities	<u>2,382,561</u>	<u>-</u>	<u>-</u>	<u>2,382,561</u>
Notes payable, net of current portion	3,164,950	-	-	3,164,950
Total Liabilities	<u>5,547,511</u>	<u>-</u>	<u>-</u>	<u>5,547,511</u>
Net Assets				
Unrestricted	22,209,719	-	-	22,209,719
Temporarily restricted	-	2,026,970	-	2,026,970
Permanently restricted	-	-	2,117,889	2,117,889
Total Net Assets	<u>22,209,719</u>	<u>2,026,970</u>	<u>2,117,889</u>	<u>26,354,578</u>
Total Liabilities and Net Assets	<u>\$ 27,757,230</u>	<u>\$ 2,026,970</u>	<u>\$ 2,117,889</u>	<u>\$ 31,902,089</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2018

	Unrestricted	Temporarily Restricted	Permanently Restricted	2018 Total
Public Support and Revenue				
Public Support				
Contributions - annual campaign	\$ 1,065,415	\$ -	\$ -	\$ 1,065,415
Contributions - other	125,000	464,087	10,000	599,087
Special events, net of direct costs of \$77,883	126,934	-	-	126,934
Total Public Support	<u>1,317,349</u>	<u>464,087</u>	<u>10,000</u>	<u>1,791,436</u>
Revenue				
Membership dues	10,219,987	-	-	10,219,987
Joining fees	154,102	-	-	154,102
Program fees	1,587,250	-	-	1,587,250
Day Camp	1,042,038	-	-	1,042,038
Sleep Away Camp	244,358	-	-	244,358
Childcare	2,228,275	-	-	2,228,275
Government funds:				
Childcare	516,969	-	-	516,969
Other programs	642,412	-	-	642,412
Merchandise sales and rentals	150,492	-	-	150,492
Investment income	40,445	53,784	-	94,229
Realized gain on investments	-	200,300	-	200,300
Unrealized gain on investments	123,602	-	-	123,602
Gain on disposal of property and equipment	12,117	-	-	12,117
Miscellaneous revenue	225,206	-	-	225,206
Total Revenue	<u>17,187,253</u>	<u>254,084</u>	<u>-</u>	<u>17,441,337</u>
Total Public Support and Revenue	18,504,602	718,171	10,000	19,232,773
Released from Restrictions	412,804	(412,804)	-	-
Net Public Support and Revenue	<u>18,917,406</u>	<u>305,367</u>	<u>10,000</u>	<u>19,232,773</u>
Expenses				
Program Services				
Youth Development	6,463,352	-	-	6,463,352
Healthy Living	8,511,471	-	-	8,511,471
Social Responsibility	1,027,745	-	-	1,027,745
Total Program Services	<u>16,002,568</u>	<u>-</u>	<u>-</u>	<u>16,002,568</u>
Supporting Services				
Management and general	2,144,235	-	-	2,144,235
Fundraising	707,699	-	-	707,699
Total Supporting Services	<u>2,851,934</u>	<u>-</u>	<u>-</u>	<u>2,851,934</u>
Total Expenses	<u>18,854,502</u>	<u>-</u>	<u>-</u>	<u>18,854,502</u>
Increase in Net Assets	62,904	305,367	10,000	378,271
Net Assets at Beginning of Year	<u>22,209,719</u>	<u>2,026,970</u>	<u>2,117,889</u>	<u>26,354,578</u>
Net Assets at End of Year	<u>\$ 22,272,623</u>	<u>\$ 2,332,337</u>	<u>\$ 2,127,889</u>	<u>\$ 26,732,849</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	2017 Total
Public Support and Revenue				
Public Support				
Contributions - annual campaign	\$ 956,961	\$ -	\$ -	\$ 956,961
Contributions - other	-	440,008	-	440,008
Bequests and legacies	200,000	740,000	10,000	950,000
Special events, net of direct costs of \$83,752	130,367	-	-	130,367
Total Public Support	<u>1,287,328</u>	<u>1,180,008</u>	<u>10,000</u>	<u>2,477,336</u>
Revenue				
Membership dues	9,745,684	-	-	9,745,684
Joining fees	194,038	-	-	194,038
Program fees	1,615,576	-	-	1,615,576
Day Camp	1,021,269	-	-	1,021,269
Sleep Away Camp	280,600	-	-	280,600
Childcare	2,112,280	-	-	2,112,280
Government funds:				
Childcare	373,274	-	-	373,274
Other programs	669,858	-	-	669,858
Merchandise sales and rentals	116,996	-	-	116,996
Investment income	7,491	69,456	-	76,947
Realized gain on investments	211	-	-	211
Unrealized loss on investments	469,395	-	-	469,395
Gain on disposal of property and equipment	12,205	-	-	12,205
Miscellaneous revenue	72,025	-	-	72,025
Total Revenue	<u>16,690,902</u>	<u>69,456</u>	<u>-</u>	<u>16,760,358</u>
Total Public Support and Revenue	17,978,230	1,249,464	10,000	19,237,694
Released from Restrictions	736,748	(736,748)	-	-
Net Public Support and Revenue	<u>18,714,978</u>	<u>512,716</u>	<u>10,000</u>	<u>19,237,694</u>
Expenses				
Program Services				
Youth Development	6,160,999	-	-	6,160,999
Healthy Living	8,521,546	-	-	8,521,546
Social Responsibility	1,051,764	-	-	1,051,764
Total Program Services	<u>15,734,309</u>	<u>-</u>	<u>-</u>	<u>15,734,309</u>
Supporting Services				
Management and general	2,145,425	-	-	2,145,425
Fundraising	718,826	-	-	718,826
Total Supporting Services	<u>2,864,251</u>	<u>-</u>	<u>-</u>	<u>2,864,251</u>
Total Expenses	<u>18,598,560</u>	<u>-</u>	<u>-</u>	<u>18,598,560</u>
Increase in Net Assets	116,418	512,716	10,000	639,134
Net Assets at Beginning of Year	<u>22,093,301</u>	<u>1,514,254</u>	<u>2,107,889</u>	<u>25,715,444</u>
Net Assets at End of Year	<u>\$ 22,209,719</u>	<u>\$ 2,026,970</u>	<u>\$ 2,117,889</u>	<u>\$ 26,354,578</u>

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2018

	Program Services				Supporting Services		2018 Total
	Youth Development	Healthy Living	Social Responsibility	Total Program Services	Management and Fundraising		
					General	Fundraising	
Salaries	\$ 3,305,988	\$ 4,015,117	\$ 633,487	\$ 7,954,592	\$ 1,091,181	\$ 342,369	\$ 9,388,142
Employee benefits	430,244	384,063	119,123	933,430	234,200	54,604	1,222,234
Payroll taxes and workers comp insurance	424,646	516,902	82,742	1,024,290	136,395	44,016	1,204,701
Total Salaries and Related Expenses	4,160,878	4,916,082	835,352	9,912,312	1,461,776	440,989	11,815,077
Professional fees and contracted services	31,156	21,895	1,206	54,257	153,940	5,255	213,452
Supplies	262,295	112,764	32,919	407,978	11,871	42,045	461,894
Communications	26,853	30,677	9,940	67,470	23,280	3,014	93,764
Postage	9,264	10,691	120	20,075	5,620	2,695	28,390
Occupancy	608,840	1,460,792	35,156	2,104,788	63,481	7,205	2,175,474
Equipment	135,360	378,115	14,732	528,207	59,117	49,448	636,772
Program costs	321,727	9,261	2,560	333,548	-	11	333,559
Advertising	121,812	124,748	5,770	252,330	-	53,129	305,459
Travel and transportation	204,085	30,158	21,292	255,535	27,698	16,263	299,496
Conference	27,846	39,827	5,533	73,206	36,664	19,414	129,284
Financing costs	142,657	147,995	805	291,457	164,263	26,220	481,940
Other insurance	64,257	80,598	2,704	147,559	6,180	84	153,823
Miscellaneous	21,962	16,860	967	39,789	-	289	40,078
Awards	3,922	4,813	25	8,760	11,393	13,621	33,774
Other employee expenses	47,649	33,132	6,309	87,090	11,513	4,737	103,340
National support	59,221	160,484	34	219,739	1,594	15,081	236,414
Total Expenses before Depreciation Expense	6,249,784	7,578,892	975,424	14,804,100	2,038,390	699,500	17,541,990
Depreciation expense	213,568	932,579	52,321	1,198,468	105,845	8,199	1,312,512
Total Expenses - June 30, 2018	\$ 6,463,352	\$ 8,511,471	\$ 1,027,745	\$ 16,002,568	\$ 2,144,235	\$ 707,699	\$ 18,854,502

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2017

	Program Services				Supporting Services			2017 Total
	Youth Development	Healthy Living	Social Responsibility	Total Program Services	Management and General		Fundraising	
					General	Fundraising		
Salaries	\$ 3,119,187	\$ 3,930,285	\$ 635,598	\$ 7,685,070	\$ 1,060,028	\$ 340,154	\$ 9,085,252	
Employee benefits	395,711	352,123	127,447	875,281	218,376	52,537	1,146,194	
Payroll taxes and workers comp insurance	392,094	490,151	80,289	962,534	129,167	42,885	1,134,586	
Total Salaries and Related Expenses	3,906,992	4,772,559	843,334	9,522,885	1,407,571	435,576	11,366,032	
Professional fees and contracted services	29,908	36,758	3,248	69,914	165,359	24,781	260,054	
Supplies	207,864	123,520	31,178	362,562	14,701	43,156	420,419	
Communications	23,226	29,774	8,689	61,689	23,221	2,650	87,560	
Postage	12,628	13,974	58	26,660	3,986	4,469	35,115	
Occupancy	620,967	1,453,442	43,238	2,117,647	79,500	7,258	2,204,405	
Equipment	176,375	425,768	6,848	608,991	70,840	46,187	726,018	
Program costs	321,425	8,058	3,952	333,435	-	19	333,454	
Advertising	75,914	171,237	16,707	263,858	-	54,662	318,520	
Travel and transportation	211,206	37,283	18,990	267,479	27,247	15,857	310,583	
Conference	30,388	43,382	10,879	84,649	23,179	28,115	135,943	
Financing costs	130,746	135,848	750	267,344	178,305	23,906	469,555	
Other insurance	72,703	76,493	2,649	151,845	6,821	79	158,745	
Miscellaneous	22,782	16,269	849	39,900	1,721	524	42,145	
Awards	3,911	4,341	86	8,338	17,154	7,964	33,456	
Other employee expenses	42,392	36,764	6,615	85,771	10,925	4,870	101,566	
National support	59,151	161,445	259	220,855	2,938	10,447	234,240	
Total Expenses before Depreciation Expense	5,948,578	7,546,915	998,329	14,493,822	2,033,468	710,520	17,237,810	
Depreciation expense	212,421	974,631	53,435	1,240,487	111,957	8,306	1,360,750	
Total Expenses - June 30, 2017	\$ 6,160,999	\$ 8,521,546	\$ 1,051,764	\$ 15,734,309	\$ 2,145,425	\$ 718,826	\$ 18,598,560	

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

	2018	2017
Cash Flows from Operating Activities		
Increase (Decrease) in net assets	\$ 378,271	\$ 639,134
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation expense	1,312,512	1,360,750
Contributions for endowment	(135,000)	(950,000)
Change in unrealized gain	(123,602)	(469,395)
Realized gain	(200,300)	(211)
Gain on disposal of property and equipment	(12,117)	(12,205)
Changes in:		
Grants and contracts receivable	(29,258)	(5,942)
Accounts receivable	(135,514)	63,615
Promises to give	(36,418)	64,498
Prepaid expenses and other assets	62,586	(112,733)
Accounts payable	(109,315)	51,467
Accrued expenses	(7,580)	19,620
Unearned revenue	25,589	41,226
	989,854	689,824
Net cash provided by operating activities		
Cash Flows from Investing Activities		
Acquisition of property and equipment	(502,899)	(830,578)
Proceeds from sale of equipment	13,900	22,844
Purchase of investments	(810,890)	(502,357)
Proceeds from sale of investments	372,638	125,329
	(927,251)	(1,184,762)
Net cash used by investing activities		
Cash Flows from Financing Activities		
Proceeds from borrowing	-	200,000
Principal payments on borrowings	(89,898)	(285,686)
Contributions for endowment	135,000	950,000
	45,102	864,314
Net cash provided by financing activities		
Net Increase in Cash	107,705	369,376
Cash and Cash Equivalents at Beginning of the Year	2,450,165	2,080,789
Cash and Cash Equivalents at End of the Year	\$ 2,557,870	\$ 2,450,165
<u>Supplementary Information:</u>		
Cash paid for interest	\$ 154,670	\$ 160,827

The accompanying notes are an integral part of these financial statements.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 1: ORGANIZATION

Channel Islands Young Men's Christian Association (the "YMCA") is a charitable organization which provides programs based upon Christian principles to men, women, and children of all ages, races, religious beliefs and economic status, in order to develop and enrich the spirit, mind, and body.

"Santa Barbara Young Men's Christian Association" was established in September 1899. Since its establishment it has started or absorbed operations of several YMCAs in neighboring cities and counties. In January 1981 it adopted the current name. The YMCA maintains its principal place of business at 105 E. Carrillo Street in Santa Barbara, California.

As a voluntary health and welfare organization qualifying under Internal Revenue Code Section 501(c)(3), the YMCA is generally exempt from federal and state income taxes. The YMCA is not considered a private foundation for income tax purposes.

The YMCA is governed by an elected board of directors and officers responsible for the development of policies. Management and staff conduct YMCA activities in accordance with board-established policy.

The YMCA is committed to strengthening communities in Santa Barbara and Ventura counties through programs focused on:

Youth Development - Nurturing the potential of every child and teen

These programs include youth sports, before and after school care, preschool, summer day camps, leadership development, civic engagement, swimming, recreation and off-premise overnight or week-long camping activities.

Healthy Living - Improving our communities' health and well-being

These programs promote family time, health, well-being, fitness, sports, recreation, spiritual development and group interests for adults and families.

Social Responsibility - Giving back and providing support to our neighbors

These programs include a youth shelter and teen center for at-risk youth.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements of the YMCA have been prepared on the accrual basis. The YMCA is comprised of facility branches located in Santa Barbara, Montecito, Ventura, Camarillo, Lompoc and Santa Ynez. These branches also operate childcare programs and day camps at school sites. In addition to the facility branches, the Youth and Family Services branch operates programs in Santa Barbara and Isla Vista. This branch primarily serves youth and young adults at a youth shelter, a teen center and as part of a supportive transitional housing program. All significant balances and transactions among the branches have been eliminated.

To ensure observance of limitations and restrictions placed on the use of resources available to the YMCA, the accounts of the YMCA are maintained in accordance with the principles of fund accounting. This accounting and reporting method classifies resources by their nature and purpose based on the presence or absence of donor-imposed restrictions into three classes of net assets:

Unrestricted Net Assets

Unrestricted net assets are those net assets which are received without donor restrictions or those net assets for which donor restrictions have been fulfilled. Also included are board designated net assets.

Temporarily Restricted Net Assets

Temporarily restricted net assets consist of contributions and other inflows of funds temporarily subject to donor-imposed restrictions. The restrictions are temporary in that they are expected to expire with the passage of time or be satisfied and removed by the actions of the YMCA that fulfill donor stipulations. Earnings on donor-restricted endowment funds that have not yet been appropriated are also classified as temporarily restricted net assets.

Permanently Restricted Net Assets

Permanently restricted net assets consist of contributions and other inflows of funds subject to donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by the actions of the YMCA.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the YMCA considers all highly-liquid investments with an initial maturity of twelve months or less to be cash equivalents.

The YMCA maintains several cash accounts to separately hold cash which may not be available for operating purposes as required by certain granting agencies and donors.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Promises to Give

Unconditional promises to give are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Property and Equipment

The Board adopted a capitalization policy of \$5,000 or more for the cost of land, buildings and equipment with a similar policy for the fair market value of donated assets, provided the asset had an expected life in excess of one year. Depreciation is provided over the estimated useful lives of the respective assets ranging from three to fifty years on the straight-line method. Leasehold improvements are being amortized over the shorter of the lease term or useful life.

Investments

Investments are recorded at fair market value. Changes in unrealized gains or losses are recorded as a change in the appropriate class of net assets.

Unearned Revenue

Revenues from membership dues are recognized over the terms of the memberships. Revenues from childcare fees are recognized over periods of childcare service provided. Revenues from program fees are recognized over the terms of the program. Amounts collected but unearned are reflected in the statement of financial position as unearned revenue.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted public support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, that is, when stipulated time restrictions end, or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Contributed Services

The YMCA pays for most services requiring specific expertise. However, a substantial number of volunteers have donated significant amounts of time to assist with the YMCA's program services and its fundraising campaigns (See Note 15).

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Advertising Costs

The YMCA charges the cost of advertising to expense when incurred.

Functional Expenses

Expenses for program services shown in the statement of functional expenses primarily consist of program expenses of branches. Management and general expenses are expenses of the Association Office, and fundraising expenses are incurred by all branches and the Association Office.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates used in preparing these financial statements include:

- Depreciable lives and estimated residual value of fixed assets
- Allocation of certain expenses by function
- Allowance for uncollectible contracts, grants and promises to give, and accounts receivable
- Fair value of donated land and buildings
- Promises to give discounted to net present value
- Fair value of financial instruments

It is at least reasonably possible that the significant estimates used will change within the next year.

Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation in the current-year financial statements.

NOTE 3: GRANTS AND CONTRACTS RECEIVABLE

Grants and contracts receivable are mainly from the governmental agencies and private foundations. The YMCA has provided an uncollectible allowance of an amount of \$8,394 and \$6,337 at June 30, 2018 and 2017, respectively. The remaining balance is expected to be fully collectible within one year from the year end.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 4: ACCOUNTS RECEIVABLE

The YMCA has provided an allowance for uncollectible accounts receivable in the amounts of \$10,796 and \$15,230 at June 30, 2018 and 2017, respectively, with the remaining balance of accounts receivable expected to be fully collectible within one year from the year end.

NOTE 5: PROMISES TO GIVE

While the YMCA conducts annual campaigns, many promises to give are the result of a capital campaign. Unconditional promises to give at June 30 are as follows:

	<u>2018</u>	<u>2017</u>
Receivable in less than one year	\$ 214,428	\$ 180,164
Less allowance for uncollectible promises	<u>(20,865)</u>	<u>(23,019)</u>
Total	<u>\$ 193,563</u>	<u>\$ 157,145</u>

Promises to give in the statement of financial position are composed of:

	<u>2018</u>	<u>2017</u>
Annual campaign – net	\$ 180,361	\$ 157,145
Other	<u>13,202</u>	<u>-</u>
Total	<u>\$ 193,563</u>	<u>\$ 157,145</u>

NOTE 6: CONDITIONAL PROMISES TO GIVE

The YMCA does not record conditional promises to give. The YMCA has been named as a charitable beneficiary in the wills of various donors. However, the donors have retained the right to change charitable beneficiaries; therefore, these intentions have not been recorded as an asset of the YMCA.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 7: INVESTMENTS

Investments at June 30, 2018, are recorded at market value based upon quoted market prices (fair value) and are summarized as follows:

	<u>Cost</u>	<u>Market Value</u>	<u>Unrealized Gain (Loss)</u>
Certificates of deposit	\$ 508,752	\$ 499,586	\$ (9,166)
Mutual funds	21,220	22,102	882
Domestic equities	2,354,880	3,504,291	1,149,411
International equities	<u>912,331</u>	<u>1,064,773</u>	<u>152,442</u>
Current year	\$ 3,797,183	\$ 5,090,752	\$ 1,293,569
Prior year	3,158,631	4,328,598	<u>1,169,967</u>
Change in unrealized gain on investments:			<u>\$ 123,602</u>

Investments at June 30, 2017, are recorded at market value based upon quoted market prices (fair value) and are summarized as follows:

	<u>Cost</u>	<u>Market Value</u>	<u>Unrealized Gain (Loss)</u>
Certificates of deposit	\$ 355,536	\$ 355,986	\$ 450
Mutual funds	21,113	20,856	(257)
Domestic equities	1,896,305	2,947,216	1,050,911
International equities	<u>885,677</u>	<u>1,004,540</u>	<u>118,863</u>
Current year	\$ 3,158,631	\$ 4,328,598	\$ 1,169,967
Prior year	2,781,392	3,481,964	<u>700,572</u>
Change in unrealized gain on investments:			<u>\$ 469,395</u>

The endowment fund investments include unrestricted, temporarily restricted, and permanently restricted investments. Unrestricted investments of the endowment fund consist of amounts that have been designated by the YMCA's board of directors. The earnings from the investments provide an income stream for restricted and unrestricted purposes. Investment return is summarized as follows for the years ended June 30:

	<u>2018</u>	<u>2017</u>
Interest and dividends	\$ 94,229	\$ 76,947
Change in unrealized gain	123,602	469,395
Realized gain	<u>200,300</u>	<u>211</u>
Total investment gain	<u>\$ 418,131</u>	<u>\$ 546,553</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 8: PROPERTY AND EQUIPMENT

The following is a summary of property and equipment as of June 30:

	<u>2018</u>	<u>2017</u>
Land	\$ 7,027,608	\$ 7,027,608
Land improvements	4,145,750	4,187,670
Buildings and improvements	28,326,807	28,081,826
Equipment and fixtures	2,921,149	2,869,001
Vehicles	110,651	110,651
Construction in progress	415,282	323,342
	<u>42,947,247</u>	<u>42,600,098</u>
Less accumulated depreciation	<u>(19,360,058)</u>	<u>(18,201,513)</u>
Total	<u>\$ 23,587,189</u>	<u>\$ 24,398,585</u>

NOTE 9: RELATED PARTY TRANSACTIONS

- During 2018, two bank accounts were held by a bank whose president is a board member of the YMCA.
- During 2017, some of the YMCA's bank accounts and mortgage debt were held by a bank whose senior officer is a board member of the YMCA.
- During 2018 and 2017, the YMCA was charged legal expenses of \$11,592 and \$11,745 by two local law firms for various matters. Partners of these two local law firms are also members of the YMCA's board of directors.

NOTE 10: CONTINGENCIES

The YMCA received a number of grants from various governmental agencies. These grants are subject to audit by the corresponding oversight agency as to allowable costs paid with governmental funds and as to the share of costs contributed by the YMCA. For 2018 and 2017, the YMCA could be liable for as much as the full amount of federal governmental funds expended up to approximately \$356,691 and \$407,997 if, under audit, the oversight agency were to determine that all costs charged to the project were disallowed. Management believes it is unlikely that the various agencies would disallow a significant portion of the costs.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 11: RETIREMENT PLAN

The YMCA has a 401(a) defined contribution retirement plan provided through the YMCA Retirement Fund. To be eligible, an employee must be age twenty-one or older and work 1,000 hours in each of two years. Once eligible, the employee is immediately vested and remains in the plan. Employees who transfer from another YMCA, where they participated in the Retirement Fund, will continue to participate without interruption. The YMCA contributed 8% of eligible employee wages to the Retirement Fund each month for 2018 and 2017, respectively. Retirement contribution expense was \$404,080 and \$387,213 for the years ended June 30, 2018 and 2017, respectively.

The YMCA also offers a 403(b) retirement savings plan to all employees, regardless of age or hours worked, which allows employees to invest on a pre-tax basis through payroll deductions.

NOTE 12: LONG-TERM DEBT

During 2014 the YMCA obtained two loans from a bank for the purchase of the Carrillo Street building which is now used as the Association's Headquarters. Both loans have an interest rate of 4.81%, are secured by real property, and are payable over a 25-year period with a maturity date of October 1, 2038. The balances at June 30, 2018 and 2017, for the first loan, which is secured by the Carrillo Street building, were \$1,827,393 and \$1,879,379, while the balances of the second loan, which is secured by the Camarillo facility, were \$1,337,551 and \$1,375,463, respectively. Aggregate maturities of long-term debt over the next five years and thereafter are as follows:

	<u>Amount</u>
2019	\$ 94,315
2020	98,950
2021	103,815
2022	108,922
2023	114,277
Thereafter	<u>2,644,665</u>
	<u>\$ 3,164,944</u>

During 2014 the YMCA obtained a \$1,250,000 revolving line of credit with a bank. The line of credit is secured by a 1st trust deed on the Santa Barbara branch real property and a UCC-1 filing on all business assets. The loan terms require monthly interest payments at a variable annual rate of the Wall Street Journal Prime rate plus .5%. There were no outstanding borrowings on this line of credit at years ended June 30, 2018 and 2017, respectively.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 12: LONG-TERM DEBT (Continued)

Total interest expense for loans payable for the years ended June 30, 2018 and 2017 was \$154,670 and \$160,827, respectively. The YMCA was in compliance with all applicable debt covenants as of June 30, 2018.

NOTE 13: DESIGNATIONS AND RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets:

Temporarily restricted net assets are available for the following purpose or period:

	<u>2018</u>	<u>2017</u>
Facility improvements	\$ 81,730	\$ 15,761
Subsequent years' activities	1,200,396	1,200,938
Unappropriated endowment earnings	<u>1,050,211</u>	<u>810,271</u>
Total	<u>\$ 2,332,337</u>	<u>\$ 2,026,970</u>

Permanently restricted net assets:

Permanently restricted net assets consist of investments in perpetuity, the income from which is expendable to support operations of the YMCA.

NOTE 14: SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Summary of cash and cash equivalents as of June 30:

	<u>2018</u>	<u>2017</u>
Unrestricted	\$ 1,416,533	\$ 1,114,604
Temporarily restricted	348,563	319,555
Unrestricted endowment	<u>792,774</u>	<u>1,016,813</u>
Total	<u>\$ 2,557,870</u>	<u>\$ 2,450,165</u>

Certain donor-restricted donations required separate bank accounts which are included above.

NOTE 15: CONTRIBUTED SERVICES

A substantial number of volunteers have donated significant amounts of their time performing services to the YMCA during fiscal years ended June 30, 2018 and 2017. For those years ended, the YMCA estimates that approximately 21,874 and 21,296 hours were contributed by policy, advisory, fundraising and program volunteers. Valued at the most recent Independent Sector volunteer rate for California, the YMCA received benefits estimated at \$636,315 and \$606,084, for 2018 and 2017, respectively. These estimated benefits are not recorded in the financial statements.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 16: FAIR VALUE MEASUREMENT

Fair values of assets have been measured in accordance with generally accepted accounting principles (GAAP), which establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; discounted cash flows; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value:

US Treasury bonds	Valued at the closing price reported in the active market in which the bond is traded.
Other bonds	Certain corporate bonds are valued at the closing price reported in the active market in which the bond is traded. Other corporate bonds are valued based on yields currently available on comparable securities of issuers with similar credit ratings.
Equities	Certain common stocks are valued at the closing price reported in the active market in which the individual securities are traded.
Certificates of Deposits	Valued at their cash value plus any accrued interest at the end of the reporting period.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 16: FAIR VALUE MEASUREMENT (Continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the YMCA believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. Gains and losses (realized and unrealized) are reported on the statement of activities and changes in net assets.

The following table sets forth by level within the fair value hierarchy the YMCA's assets at fair values as of June 30, 2018:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
Certificates of deposit	\$ 499,586	\$ -	\$ -	\$ 499,586
Mutual funds	22,102	-	-	22,102
Domestic equities	3,504,291	-	-	3,504,291
International equities	<u>1,064,773</u>	<u>-</u>	<u>-</u>	<u>1,064,773</u>
Total assets measured at fair value	<u>\$ 5,090,752</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,090,752</u>

The following table sets forth by level within the fair value hierarchy the YMCA's assets at fair values as of June 30, 2017:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
Certificates of deposit	\$ 355,986	\$ -	\$ -	\$ 355,986
Mutual funds	20,856	-	-	20,856
Domestic equities	2,947,216	-	-	2,947,216
International equities	<u>1,004,540</u>	<u>-</u>	<u>-</u>	<u>1,004,540</u>
Total assets measured at fair value	<u>\$ 4,328,598</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,328,598</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 16: FAIR VALUE MEASUREMENT (Continued)

There were no transfers between Levels 1, 2 and 3 of the fair value hierarchy during the years ended June 30, 2018 and 2017.

Fair Value of Financial Instruments – The fair value of the grants and pledges receivable, other receivables, prepaid expenses and other assets, accounts payable and accrued liabilities, and unearned revenue approximate carrying value because of the short-term nature of these items.

NOTE 17: OPERATING LEASES

The YMCA has entered into several long-term lease agreements for land and facilities, with leases expiring between June 2020 and May 2031, and total annual rents currently of \$67,116. Additionally, the YMCA also leases certain of its childcare facilities under month-to-month leases. Rent expense for all leases was \$220,634 and \$207,135 for the years ended June 30, 2018 and 2017, respectively.

The following is a schedule of future minimum rental payments on non-cancelable leases with remaining terms in excess of one year:

Years ending June 30:	
2019	\$ 67,116
2020	67,116
2021	42,636
2022	42,636
2023	42,636
Thereafter	<u>312,281</u>
Total	<u>\$ 574,421</u>

NOTE 18: ENDOWMENT FUNDS

The YMCA's endowment consists of individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including those designated by board of directors, are classified and reported based on the existence or absence of donor-imposed restrictions.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 18: ENDOWMENT FUNDS (Continued)

Interpretation of Relevant Law

The board of directors of the YMCA has interpreted the California adopted Universal Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift, as of the gift date, of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the YMCA classified as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the YMCA in a manner consistent with the standard for prudence prescribed by UPMIFA. In accordance with UPMIFA, the YMCA considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the YMCA and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the YMCA
7. The investment policies of the YMCA

Endowment net assets are composed of the following as of June 30, 2018:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted	\$ -	\$ 1,790,211	\$ 2,127,889	\$ 3,918,100
Board-designated	<u>1,965,426</u>	<u>-</u>	<u>-</u>	<u>1,965,426</u>
Total endowment funds	<u>\$ 1,965,426</u>	<u>\$ 1,790,211</u>	<u>\$ 2,127,889</u>	<u>\$ 5,883,526</u>

Endowment net assets are composed of the following as of June 30, 2017:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted	\$ -	\$ 1,550,270	\$ 2,117,889	\$ 3,668,159
Board-designated	<u>1,676,445</u>	<u>-</u>	<u>-</u>	<u>1,676,445</u>
Total endowment funds	<u>\$ 1,676,445</u>	<u>\$ 1,550,270</u>	<u>\$ 2,117,889</u>	<u>\$ 5,344,604</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 18: ENDOWMENT FUNDS (Continued)

Changes in endowment net assets for the year ended June 30, 2018 and 2017 are:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year 2017	\$ 999,348	\$ 756,540	\$ 2,107,889	\$ 3,863,777
Net investment return (investment income, realized and unrealized gains and losses)	477,097	69,456	-	546,553
Contributions	200,000	740,000	10,000	950,000
Appropriation of endowment assets for expenditure	-	(15,726)	-	(15,726)
Endowment net assets, end of year 2017 and beginning of year 2018	\$ 1,676,445	\$ 1,550,270	\$ 2,117,889	\$ 5,344,604
Net investment return (investment income, realized and unrealized gains and losses)	163,981	254,084	-	418,065
Contributions	125,000	-	10,000	135,000
Appropriation of endowment assets for expenditure	-	(14,143)	-	(14,143)
Endowment net assets, end of year 2018	<u>\$ 1,965,426</u>	<u>\$ 1,790,211</u>	<u>\$ 2,127,889</u>	<u>\$ 5,883,526</u>

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 18: ENDOWMENT FUNDS (Continued)

Return Objectives and Risk Parameters

The YMCA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the YMCA must hold in perpetuity for donor-specified periods as well as board-designated funds. The endowment assets are invested in a manner that is intended to produce results that provide a reasonable balance between the quest for growth and the need to protect principal. The investment policy calls for a diverse portfolio utilizing various asset classes with a goal of reducing volatility and risk. The YMCA expects its endowment funds, over time, to provide an average rate of return of approximately 7% annually. Actual returns in any given year may vary from this amount.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The YMCA has a policy of appropriating for expenditure each year an amount not to exceed 5% of the average past twelve quarterly asset market value balances as of December 31. In establishing this policy, the YMCA considered the long-term expected return on its endowment. Accordingly, over the long-term, the YMCA expects the current spending policy to allow its endowment to grow at an average of 2% annually. This is consistent with the YMCA's objective to maintain the purchasing power of the endowment assets held in perpetuity for a specified term as well as to provide additional real growth through new gifts and investment return. During 2018 and 2017, \$14,143 and \$15,726 of appropriations for expenditures were made.

Endowment Funds with Deficiencies

From time to time, the fair value of the assets associated with individual donor-restricted funds may fall below the level that current law requires the YMCA to retain for a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, these deficiencies are reported as a reduction in unrestricted net assets. Such deficiencies may result from unfavorable market fluctuations. As of June 30, 2018 and 2017, the endowment fund had no deficiencies.

NOTE 19: CONCENTRATIONS OF RISK

The YMCA maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000 for each insured financial institution. At June 30, 2018 and 2017, the YMCA had uninsured cash balances of \$1,273,420 and \$1,463,607, respectively.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 19: CONCENTRATIONS OF RISK (Continued)

The YMCA's major source of revenue is from membership income for its physical education programs. Revenue generated from this source is approximately 54% of its operating revenue.

A significant portion of the YMCA's revenues and contracts and grants receivable consists of Federal, State of California and local government grants and contracts. These revenues and grants are earned by the YMCA based on its services to clients in Santa Barbara and Ventura Counties.

NOTE 20: INCOME TAXES

The YMCA is exempt from taxes on income under Internal Revenue Code section 501(c)(3) and California Revenue and Taxation Code 23701(d), therefore no amounts for income taxes are reflected in the accompanying financial statements. Management is not aware of any transactions that would affect the YMCA's tax-exempt status.

The YMCA evaluates uncertain tax positions, whereby the effect of the uncertainty would be recorded if the outcome was considered probable and reasonably estimable. As of June 30, 2018 and 2017, the YMCA had no uncertain tax positions requiring accrual.

The YMCA files tax returns in California and U.S. federal jurisdictions. The YMCA is no longer subject to U.S. federal and state tax examinations by tax authorities for years before 2014 and 2013, respectively.

NOTE 21: RENTAL INCOME

During 2015, the YMCA entered into an agreement with a local Company to lease a portion of the Association's headquarters. The lease period commenced on April 1, 2015 and expired on January 31, 2017. Base rent of \$9,435 was charged per month, with an additional \$280 per month charged for two parking spaces.

In April 2017, the YMCA entered into an agreement with a Commercial Real Estate Company to lease a portion of the Association's headquarters, including 6 parking spaces. The lease period commenced April 1, 2017 and expired on March 31, 2018. Base rent of \$10,755 was charged per month. At the end of the lease, the tenant had an option to extend the term of the lease for two additional twelve month periods with fixed rental adjustments. In August 2017, this tenant elected to extend the lease agreement for an additional 12 months, extending the lease to March 31, 2019. Beginning April 1, 2018, the base rent charged increased to \$11,078 per month.

CHANNEL ISLANDS YMCA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018 AND 2017

NOTE 21: RENTAL INCOME (Continued)

The future minimum rental receipts due from the lessee is \$88,624 for the fiscal year ended June 30, 2019.

NOTE 22: SUBSEQUENT EVENTS

In preparing these financial statements, the YMCA has evaluated events and transactions for potential recognition or disclosure through November 29, 2018, the date the financial statements were available for issuance.

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Independent Auditor's Report on Internal Control over
Financial Reporting and on Compliance and Other Matters
Based on an Audit of Financial Statements Performed in Accordance
With *Government Auditing Standards*

To the Board of Directors of
Channel Islands Young Men's Christian Association:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Channel Islands Young Men's Christian Association (YMCA), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated November 29, 2018.

Internal Control over Financial Reporting

In planning and performing our audits of the financial statements, we considered the YMCA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The YMCA's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses

or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the YMCA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Walpole & Co., LLP

Goleta, California
November 29, 2018